

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

NCE TO REGISTER! [U.S. EXPORT CONTROLS ON RUSSIA: LATEST DEVELOPMENTS | March](#)

NEXT WEEK! [CYBERSECURITY FORUM | April 5 | Online](#)

[SUPPLY CHAIN OPPORTUNITIES CONFERENCE | April 14 | Post Falls, ID](#)

[PINTS & PROFESSIONALS | April 28 | Seattle, WA](#)

[PNDC COFFEE & CONVERSATION | May 24 | Online](#)

ouble with any of these links? You can see all of our events at: <https://www.pndc.us/calendar->



LAST CHANCE TO REGISTER! U.S. EXPORT CONTROLS ON RUSSIA: LATEST DEVELOPMENTS |
March 31 | 10:00 AM - 11:30 AM | Online

In response to Russia's invasion of the Ukraine, the U.S. Government has imposed a sweeping set of export controls on Russia and Belarus. These new controls place significant restrictions on U.S. exports, re-exports, and in-country transfers, and on products manufactured abroad with U.S. technology or equipment. This session will explain the recent changes in the Export Administration Regulations and what they mean for you.

REGISTER NOW!



NEXT WEEK! CYBERSECURITY FORUM | April 5 | 9:00 AM - 10:30 AM (PST) | Online

The Pacific Northwest has been the site for a pilot program to help manufacturers comply with cybersecurity requirements. Based on feedback from this program, we are launching a monthly check-in to provide relevant information... **and lots of time for your questions to be answered by our cybersecurity expert panel.** The content will be targeted to both management and technical staff working toward cybersecurity compliance with the Department of Defense's Cybersecurity Maturity Model Certification (CMMC) and other cybersecurity efforts.

REGISTER NOW!



SUPPLY CHAIN OPPORTUNITIES CONFERENCE | April 14 | 9:30 AM - 2:00 PM (PST) | The Jacklin Arts & Cultural Center | Post Falls, Idaho

PNDC & IMA are thrilled to be partnering on this Supply Chain Opportunities Conference and bring it to Idaho for the first time ever! Join us for presentations and networking round tables that will help companies develop new knowledge, new contacts, and most importantly, new businesses.

- Learn Supply Chain Best Practices
- Meet Northwest Primes and Tier 1 Suppliers
- Establish New Relationships with Northwest Manufacturers
- Increase Local Sourcing and Develop Strategic Partnerships
- Discover Resources to Increase Efficiency and Grow Your Business

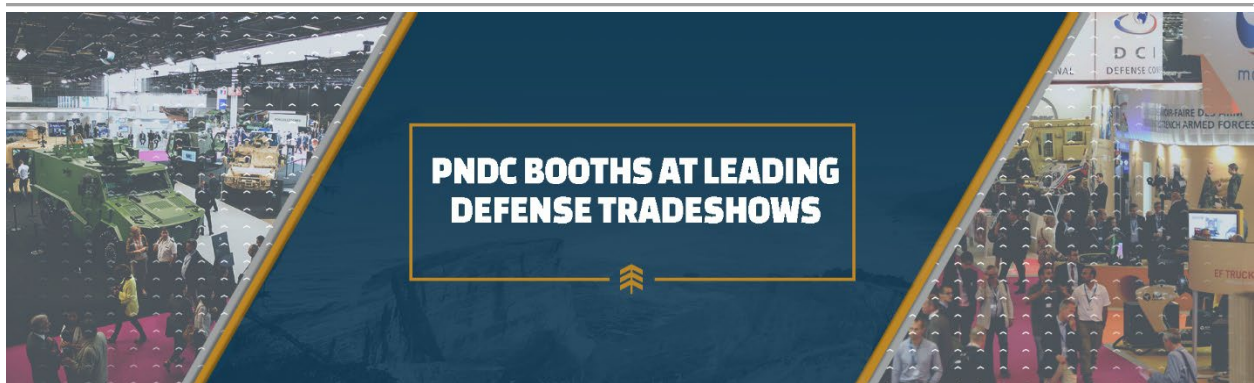
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BOOK YOUR SPACE NOW IN PNDC'S SHARED BOOTH AT **EUROSATORY 2022** IN USA SECURITY AND DEFENSE PAVILION | June 13 - 17 | Paris, France

The 2022 event will include more than 55,000 visitors from around the world, 1,800 exhibitors and more than 200 official delegations. Don't miss one of the largest defense expositions in the world! This is your opportunity to meet with key decision-makers and international leaders, launch new products and strengthen your reputation by exhibiting in this worldwide exhibition.

REACH OUT - SPACE LIMITED: denise@pndc.us

MEMBER COLLABORATION AT SEA AIR SPACE MARYLAND

As some of you may or may not know, Denise Ryser, our Director of Market Development, will be attending Sea Air Space in Maryland on the 3rd of April. Any members also in attendance are encouraged to reach out to collaborate while networking or simply touch base and say hi.

REACH OUT: denise@pndc.us

MEMBER NEWS

BUYING AND SELLING OUTSIDE THE U.S. | April 5 | Online

Would you like help navigating the process of finding the right market, and making sure your products get delivered? 75% of the world's consumers live outside the U.S. so it's no surprise that U.S. based companies that export grow faster, and are less likely to go out of business than their non-exporting counterparts. The OSBDCN Global Trade Center "Buying and Selling Outside the U.S." series teaches you how to take advantage of the possibilities of the global marketplace.

[REGISTER NOW](#)



INTRODUCTION TO SMALL BUSINESS INNOVATION RESEARCH (SBIR) | April 21 | 9:00 AM - 10:30 AM | (PST) Online

Join us and learn more about the funding available to turn your R&D into products & services with global impact. Specifically, we'll provide an introduction to the Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs which are highly competitive programs that encourage domestic small businesses to engage in Federal Research/Research and Development (R/R&D) with the potential for commercialization. Through a competitive awards-based program, SBIR and STTR enable small businesses to explore their technological potential and provide the incentive to profit from its commercialization. By including qualified small businesses in the nation's R&D arena, high-tech innovation is stimulated, and the United States gains entrepreneurial spirit as it meets its specific research and development needs.

[REGISTER NOW](#)

PLANNED SAM.GOV DOWNTIME SCHEDULE FOR UNIQUE ENTITY ID (SAM) TRANSITION

All entities need an identifier for federal awards processes. On April 4, 2022, that identifier is changing from the DUNS Number to the Unique Entity ID (SAM), issued by SAM.gov. SAM.gov will be down for maintenance to complete the transition beginning on **April 1 at 8:00 PM (ET) until no later than 9:00 AM (ET) April 4. March 29 is the last day** to obtain a new DUNS Number from Dun & Bradstreet for registering an entity or getting a Unique Entity ID (SAM). After April 4, 2022, entities will go to SAM.gov, not Dun & Bradstreet, to obtain their Unique Entity ID (SAM). April 1 is the last day you can use a DUNS Number to get a Unique Entity ID (SAM) or register an entity in SAM.gov. Save all work in progress in SAM.gov **before 8:00 PM (ET) on April 1, 2022**, to ensure it will be available on April 4.

[LEARN MORE](#)

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

Brownrigg Insurance

Brownrigg Insurance understands that manufacturing in defense has specialized risks and compliance requirements. Their goal is to help you mitigate risk and maintain supplier compliance, so you can focus on winning contracts and strengthening the Pacific Northwest. Liability, Property, Product Recall, Export-Import, Trade Credit, Cyber, BI&EE, Foreign Liability, Ocean Cargo.



[SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!](#)

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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