

2025

ANNUAL REPORT

As the business trade association for the Pacific Northwest defense and security industries, PNDC has worked since 2005 to bring more contracts to the region, grow a strong and connected supply chain, and create lasting business development opportunities for our members, our region, and our nation.

Sustaining Members

PNDC Sustaining Members are companies that aren't typically in the government supply chain but seek to work with PNDC Member companies. They provide support, expertise, and leadership to the PNDC community.

Gold



Silver



Key Partners





Denise Ryser

PRESIDENT/CEO
PNDC



Eric Yates

BOARD CHAIR
PNDC



20 YEARS OF OUTSTANDING GROWTH

Nearly 60 new members, over 80% membership retention and many successful events/shows

2025 was a landmark year for the Pacific Northwest Defense Coalition (PNDC) as we celebrated our 20th anniversary. Since our founding in 2005, PNDC has grown into a vibrant network of approximately 300 member companies—from Fortune 100 corporations to innovative small businesses—facilitating billions in defense spending and strengthening regional economic security and national defense capabilities.

Throughout the year, PNDC delegations attended major international trade shows, including DSEI in London, showcasing the region’s cutting-edge capabilities to decision-makers worldwide. The Pacific Northwest Mission Acceleration Center (PNW MAC) continues to transform the region’s innovation landscape, connecting startups with Department of Defense mission partners and accelerating the journey from concept to adoption.

PNDC’s participation in NATO’s Defence Innovation Accelerator for the North Atlantic (DIANA) program has positioned the Pacific Northwest as a hub for dual-use technology development and transatlantic defense innovation. Through signature events like our Supply Chain Opportunities Conference and Senior Executive Dinner, PNDC continues to build collaborative relationships that drive business growth. As we enter our third decade, PNDC and PNW MAC remain dedicated to advancing defense capabilities that support both regional prosperity and our nation’s security.

As we celebrate 20 years of impact and collaboration, I’m especially proud of how PNDC has never lost focus on creating meaningful opportunities for our members. Over the past year, we’ve strengthened connections across the region, expanded strategic partnerships, and driven investment into the Pacific Northwest defense eco-system – ensuring our members are well-positioned to showcase their capabilities, compete, and grow. Thank you for your trust, engagement, and commitment.

INTELLIGENCE.

We promptly provide intelligence on current and future market opportunities (& risks) that directly relate to our members.

ACCESS.

We provide access to the most comprehensive network of industry professionals, partners, as well as state & federal influencers.

SUPPORT.

We consistently support current & prospective member companies in the Pacific Northwest with unmatched business development opportunities.

Trade Shows

PNDC hosts a delegation of members at international trade shows, as well as providing events here in the Northwest that foster networking, education, and training - all for the benefit of promoting the defense industrial complex in the Pacific Northwest.



DSEI

PNDC hosted shared exhibition space and proudly represented the strength and innovation of the region's defense industrial base at one of the largest and most influential defense and security exhibitions in the world – DSEI attracted more than 1,500 exhibitors, 35,000 attendees, and official delegations from over 50 countries, connecting companies with senior military leaders and global decision-makers across air, land, sea, cyber, and space domains.

These trade shows are more than exhibitions – they are strategic convening points where nations assess emerging technologies, build alliances, and shape the future of defense capability. Through coordinated regional representation, PNDC ensures that the Pacific Northwest remains a visible and competitive contributor to national security innovation.



22

Booth partners represented at DSEI

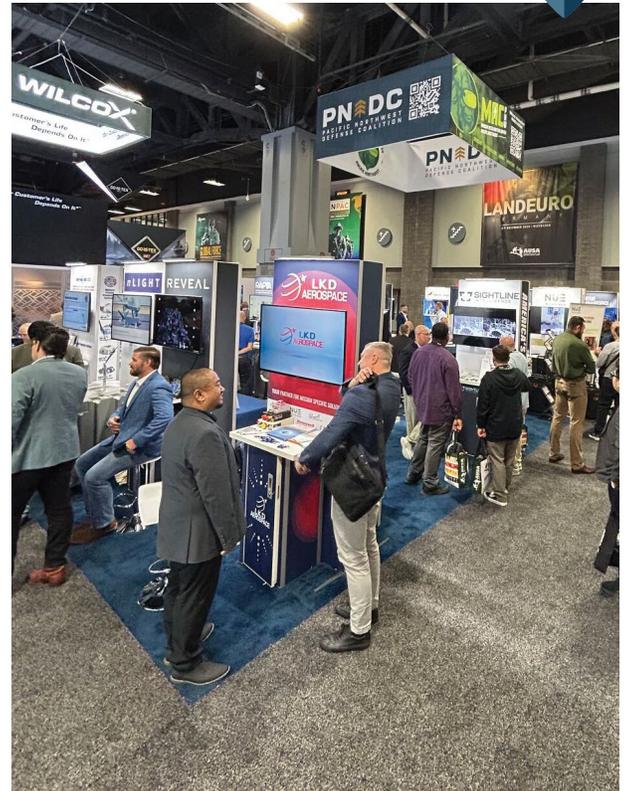


LONDON, ENGLAND



AUSA

PNDC was joined by 19 Pacific Northwest companies at the annual meeting of the Association of the United States Army (AUSA), North America's premier land power exposition. The event draws more than 30,000 attendees, hundreds of exhibitors, and delegations from over 80 countries, providing a key platform to showcase ground systems, advanced manufacturing, autonomy, sustainment, and next-generation warfighting technologies.



19 Companies had booths at AUSA



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SUMMER BASH

Every August, PNDC members join together for an evening that's equal parts celebration and connection. This year, Charbonneau Country Club set the stage for a carnival-themed Summer Bash – complete with great food, good company, and the kind of conversations that don't happen in a conference room. It's an event our members look forward to all year, and 2025 was no exception.



WILSONVILLE, OR
CHARBONNEAU COUNTRY CLUB



ANNUAL DINNER

20 years in, PNDC knows how to throw a party worth showing up for. In November, PNDC's top executives and industry leaders gathered at the Hyatt Regency Portland to mark a milestone – PNDC's 20th anniversary – with an evening of dinner, awards, and keynotes from Brigadier General Shannon O'Harren and Courtney Adams of The Boeing Company. It was a night that captured everything this organization stands for: the relationships, the momentum, and the shared commitment to growing defense and security in the Pacific Northwest.



We are so honored to have been awarded Innovator of the Year by PNDC. The support and encouragement from that entire team has been incredible over the last year.

—Victoria Price-Doucet
StrateSea Technology

PORTLAND, OR



MARITIME DEFENSE CONFERENCE



In October 2025, PNDC hosted its annual Maritime Defense Conference in Everett, Washington, bringing together military, industry, and policy leaders to address challenges to U.S. maritime power. Vice Adm. Kelly Aeschbach (Ret.) discussed how competition with China is reshaping naval intelligence. Industry speakers Sheena Vince Cruz of Boeing highlighted the P-8 Poseidon program in Renton, while Rolle Hogan of Dolphin Labs outlined wave-powered sensing systems for distributed operations. Ryan Peoples of Renaissance Strategic Advisors joined a PNDC panel with Caitlin Hardy and Will Roberts on rebuilding America's shipbuilding base, emphasizing steady demand, workforce investment, allied collaboration, and better use of Pacific Northwest capacity.



"One of the biggest takeaways from the Maritime Defense Conference was the urgency of rebuilding America's maritime industrial base. From shipbuilding to workforce development and allied collaboration, panelists agreed that sustained investment and clear demand signals are essential for the United States to compete in the Indo-Pacific."

Ryan Casey
PNDC

CONGRESSIONAL ROUNDTABLES

Over the past year, PNDC strengthened its advocacy efforts within the congressional district. Held in Washington D.C. alongside AUSA, the Congressional Breakfast created a natural and effective forum for connection and achieving balance between PNDC members and congressional representatives. The energy in the room reflected PNDC's growing ability to convene industry and government at the right time and place. Other Congressional Roundtable events to highlight include: Roundtable with Congressman Russ Fulcher (ID-01) Boise, ID and Roundtable with Congressman Adam Smith (WA-09) Renton, WA.

Overall, these congressional events reinforced PNDC's role as a trusted connector and advocate, strengthening its momentum and influence for years to come.



The opportunity to hear Congressman Fulcher's perspective and to be part of the group sharing insights about defense and manufacturing in Idaho was a privilege. We remain grateful for our partnership and look forward to our next engagement together.

Brad McDonald
TechHelp



SUPPLY CHAIN OPPORTUNITIES CONFERENCES

PNDC's Supply Chain Opportunities Conferences combine expert presentations with our signature roundtable discussions to help companies build knowledge, forge new connections, and ultimately win new business. These events are at the heart of what we do. In 2025, we hosted four conferences across the region, welcoming nearly 400 members, guests, speakers, and sponsors – each walking away with the contacts and opportunities that move our industry forward.



"TLR has been a proud member of the PNDC for the last decade and on going event sponsor of the Supply Chain Opportunities Conference series. We're so grateful for their dedication to building strong relationships amongst PNW businesses operating in the defense vertical."

Heather Kiesel, TLR



"In 2025, we introduced a new addition to our SCOCs - the Thought Leadership Panels - where we held important discussions on UAS and Automation; DoW's emerging needs for UAS; Defense Tech Innovation in Maritime; and the Future of Space. These critical topics were led by esteemed industry leaders and experts from the PNW."

Chris Groves, PNW MAC



THANK YOU TO ALL OF OUR 2025 SCOC SPONSORS!

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Baker Tilly

Boeing Company

Business Oregon

Custom Interface

Glenair

Intelligent Technical Solutions

Kocer Consulting

Leewens Corporation

MASIC Industries

OMEP

Pacific Northwest National Laboratory (PNNL)

Pacific Swiss & Manufacturing, Inc.

Prowse Manufacturing Group

Stack Metallurgical Group

TLR - Total Logistics Resource, Inc



PINTS & PROFESSIONALS

Throughout the year, PNDC hosted networking happy hours alongside our Supply Chain Conferences and across the region. These in-person events offered members and prospects a relaxed setting to engage with fellow defense and security industry professionals.



Thank you to those who hosted our Pints & Professionals events!

Custom Interface
MASIC Industries
On•Time Labs
Opus Interactive
Oregon Induction + Thermal



NORTHWEST REGULATORY COMPLIANCE CONFERENCE

The Northwest Regulatory Compliance Conference brought together regional businesses, government agencies, and industry experts for a two-day program on evolving global trade and cybersecurity regulations. It covered key topics such as ITAR, EAR, import/export logistics, export finance, insurance, and emerging cybersecurity requirements, offering practical guidance to navigate increased enforcement and complex trade controls.

Speakers highlighted that compliance is now essential to business resilience and competitiveness. Attendees gained actionable strategies to strengthen internal controls, manage cybersecurity and supply chain risks, and align compliance with broader operational goals.



MISSION ACCELERATION CENTER
RENTON, WA



"This event reinforced the importance of proactive planning and cross-sector collaboration to enable Northwest companies to operate confidently and responsibly in global markets."

Dradin Kreft
Sr. Director of Government Capture



Happenings at the MAC

PNDC’s Pacific Northwest Mission Acceleration Center (PNW MAC) Program delivered strong value to defense tech startups and the Department of War through five core initiatives: the Defense Technology Accelerator (DTA), NATO DIANA, Northwest TechBridge (NWTB), Warfighter Experience Lab (WEL), and the Defense Innovation OnRamp Hub: Washington. DTA and DIANA accelerated startup readiness for DoW and NATO engagement, while DIANA elevated the Pacific Northwest defense ecosystem internationally. The team’s work with NWTB connected Navy leadership with startup solutions, and WEL established PNW MAC as a regional authority on test and evaluation resources for prototype validation. The DIU OnRamp Hub: Washington expanded support statewide and met all program KPIs.



Chris Groves

EXECUTIVE DIRECTOR
PNW MAC

MAC programming delivered tangible value by bringing together the right stakeholders in a well designed format that supported focused discussion, rapid alignment, and meaningful progress.”

Sandis Kondrats
Exonicus, Inc

Defense Innovation OnRamp Hub: Washington

In 2025, PNDC highlighted the OnRamp Hub: Washington for the second year, serving as a regional platform that connects emerging tech companies, defense manufacturers, and DoD partners to accelerate dual-use technology adoption. Our Brown Bag programs bridged innovation with real-world manufacturing, integration, and sustainment capabilities in the Pacific Northwest.

Through seminars, innovation sessions, and technology demos, PNDC engaged industry and academic partners early to address production readiness, supply chain, and compliance needs—strengthening collaboration and supporting warfighter priorities.



DEFENSE TECH ACCELERATOR

In 2025, PNDC and PNW MAC led the Defense Tech Accelerator (DTA) in partnership with the Defense Innovation Unit (DIU) as part of the OnRamp Hub: Washington program. From more than 100 applicants, a cohort of eight early-stage companies was selected for a structured accelerator that provided support funding, training, and mentorship to help participants pursue DoD contract opportunities. The DTA was featured in Geekwire and hosted across five regional clusters (Seattle/Renton, Boise, Spokane, and Portland). The DTA connected the cohort with military end users and practical guidance on Small Business Innovation Research (SBIR) pathways, Other Transaction Authority (OTA) opportunities, compliance and accounting, and private capital.



"The DTA is hands down the best accelerator I have been a part of."

Blake Dority, Co-Founder and CEO @ Endox AI

"I was telling my cofounders about the DTA and the military engagement your team helped with, and they were so impressed as was I."

Philip Johnston, Co-Founder and CEO @ Starcloud

"The DTA has actual, useful content, and relevant speakers that can't be replaced. It's been one of a kind."

Blake Woodrow @ ThinAir Nav



Under the Navy Northwest Tech Bridge, PNDC and PNW MAC advanced the region's defense innovation pipeline by translating Navy

problem sets into targeted technology scouting and matchmaking. In 2025, we worked with leaders across Navy installations to address priorities such as perimeter security and counter-UAS, energy resilience and microgrids, corrosion detection, predictive maintenance, and smart infrastructure. PNDC then identified and introduced companies aligned with these needs, seeding Navy innovation pathways (SBIR, BAA, and related programs) with practical solutions ready for follow-on transition.



WARFIGHTER EXPERIENCE LAB (VITAL)

In 2025, PNDC and PNW MAC launched VITAL (Virtual Iterative Technology Assessment Lab), the Pacific Northwest implementation of the Warfighter Experience Lab, funded by the Office of Naval Research. The program gives innovative companies access to nationwide test and evaluation environments to support Navy and Marine Corps needs. By partnering with labs, ranges, universities, and test facilities across the country, VITAL connects prototype-ready technologies with relevant testing and operator feedback.



DIANA[®]

PUGET SOUND, WA



In 2025, PNDC and the PNW MAC again enthusiastically delivered NATO's Defense Innovation Accelerator for the North Atlantic (DIANA) program, supporting six dual-use technology companies through a six-month accelerator that ran January through June. This was the second annual cohort the PNW MAC administered for DIANA and working in partnership with the Defense Innovation Unit (DIU), PNW MAC led a collaborative curriculum with innovators aligned to the Energy & Power and Human Health & Performance challenge topic sets. All six companies achieved great success and alongside NATO-facing opportunities, realized sustained engagement with U.S. and allied defense stakeholders.



"DIANA was pivotal in embedding SWAZA into the U.S. dual-use ecosystem ... Our trajectory into NASA, DARPA, SOCOM and U.S. Army collaborations stems directly from the support of the PNW MAC team and our DIANA participation."

Niki Santo, CEO, SWAZA



Your Team

Behind everything PNDC and PNW MAC accomplish is a dedicated team that shows up every day for our members and our mission. We're proud of the work this group does and grateful for the expertise and commitment each person brings to the Pacific Northwest defense and security community.



Denise Ryser
PRESIDENT / CEO



Chris Groves
EXECUTIVE DIR
PNW MAC



Ryan Casey
DEPUTY DIRECTOR



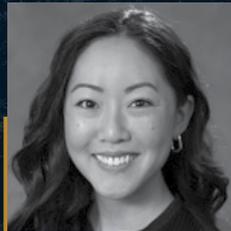
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GOVERNMENT CAPTURE



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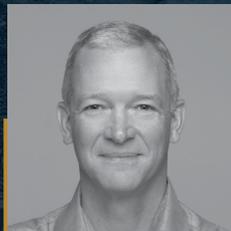
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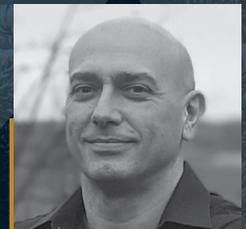
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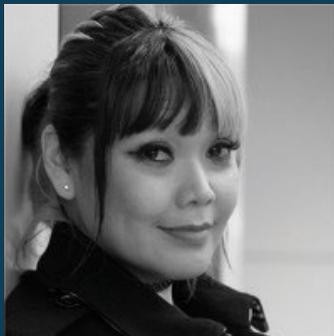
Keith Swenson
Kelley Sowards
Mike Vanier
Paddy Fleming

Member Testimonials



"PNDC puts on some of the most informative, productive and focused events in the region. If you are thinking of attending, you won't be disappointed!"

Dorian K.
Yakima Machine



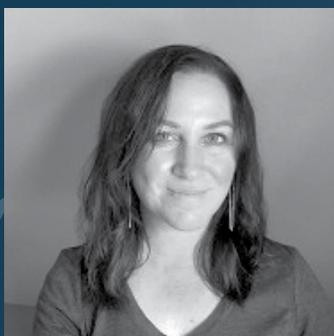
"Thank you Pacific Northwest Defense Coalition (PNDC). Y'all do great work!"

Shannon Hulbert
Opus Interactive, Inc.



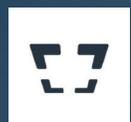
"It's incredible to see how the number of companies has grown every year at DSEI UK under the Pacific Northwest Defense Coalition (PNDC) umbrella."

Eric Yates
Gladiator Technologies



"Fantastic job Pacific Northwest Defense Coalition (PNDC)! You always make it so easy for us to just show up and get to work showcasing our technology."

Hanni Wehrman
Sightline Intelligence



Members

Advance Composite Solutions
AEC Inc.
Aerogo, Inc.
Aerospace Joint Apprenticeship
Committee (AJAC)
Aircraft Rubber Manufacturing, Inc.
dba Fuel Safe Systems
Aivot
Almar Tools
Altek
American Precision Industries
Apex Anodizing
Apex Space and Defense Systems
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FNI, INC
Frontline Equipment & Consulting
Fry Steel
FUCHS Lubricants Co.
Fusion EMS
Genesis Arms
Gladiator Technologies
Glenair
Global Logistics, INC
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Guzzle H2O
HBG Consulting
Heliladder of Blue Moon Designs
Hobart Machined Products, Inc.
Hy-Speed Machining
Hydrafab Northwest Inc
Hyssos Tech
ID Integration
Idaho Commerce
Impact Electronic Solutions
Impact Washington
Industrial Automation
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Northwest Fourslide
Northwest UAV
Novation, Inc.
NW ETCH
NWI Defense
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Opus Interactive
Oregon Induction and Thermal
Orion Industries
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Theia Technologies
Thompson Precision
TLG Aerospace, LLC
TMF CNC Machining
TNT Aerospace
Toolcraft, Inc.
Total Logistics Resources (TLR)
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Turning Point Strategic Advisors
Ulven Companies
Unify Technologies Inc
USI Insurance
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Vanguard EMS, Inc
Verbio
Vigor
Warfighter Ready
Washington State Dept. of Commerce
Washington Trust Bank
Wave Motion Launch Corporation
Weapons Aerospace & Research (WAR) Inc.
Western Shelter
Western Sintering Company Inc
Wrico Generators
Yakima Machine
Zepher Flight Labs

New Members

PNDCC continues to expand our network across the Pacific Northwest, welcoming businesses from throughout the region into the country's most comprehensive defense and security community.

Advance Composite Solutions
AEC Inc.
Aircraft Rubber Manufacturing, Inc. dba
Fuel Safe Systems
Almar Tools
Boellhoff USA
Cascade Engineering Technologies
Cencal CNC, Inc.
CG Strategic
Civilian Warfighter
Clackamas Community College
Clackamas County Office of Economic
Development
CMMC Advisors, INC.
Competitive Business Solutions
Consulate General of Canada in Seattle
Cre8tive Technology & Design
CV International
Eberlestock
Exia Labs
Frontline Equipment & Consulting
Fry Steel
Genesis Arms
Guzzle H2O
Hydrafab Northwest Inc
Innovative Composite Engineering
Jay Schmidt
JC Logistics
Jetoptera
Key Tronic Corpportaion
Klinger IGI
KYZEN Corporation
NIC Industries, Inc.
nLight Corporation
Novation, Inc.
Opus Interactive
Power4Flight
Pyramis Aerospace
Quaker Houghton
Rayfast USA

Reveal Tech AI
SAFE Boats International
Sekisui Aerospace
Service Steel Aerospace Corp.
StrateSea Technology Inc.
Tactical Tailor
TCA Solutions LLC
Teague
Teledyne Qioptiq
Warfighter Ready
Weapons Aerospace & Research
(WAR) Inc.
Wrico Generators

NEW SUSTAINING MEMBERS

Columbia Bank
Convergence Networks
Porter Wright Morris & Arthur LLP
Washington Trust Bank





PNDC

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Events

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**PACIFIC NORTHWEST
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CMMC 2.0 COMPLIANCE

FOR DEFENSE CONTRACTORS

Pass Audits. Win Contracts.
Stay Compliant

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1. Assess
Gap Analysis



2. Remediate
Implement Controls



3. Document
SSP | POA&M



4. Demonstrate
Show Adherence



5. Maintain
Ongoing
Compliance

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- ✓ Policy and Procedure Creation
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- ✓ vCISO led Strategic Planning
- ✓ Network Design and Setup

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Before It's Required**

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