

##[Name | First]##,

Welcome to UpNext, the latest news and events from the PNDC for January 18th, 2023.

UPCOMING EVENTS

*****6 DAYS AWAY***** [Pints & Professionals | January 24th | Kent, WA](#)

[Pints & Professionals | February 15th | Portland, OR](#)

[Supply Chain Opportunities Conference | February 16th | Portland, OR](#)

[Senior Executive Dinner | March 8th | Olympia, WA](#)

[Cyber Security Forum | March 21st | Online](#)

[Pints & Professionals | April 5th | Boise, ID](#)

[Supply Chain Opportunities Conference | April 6th | Boise, ID](#)

***** 4 DAYS LEFT! *** Sponsor 3 Events And SAVE!**

Good things come in

3's

- ✓ Musketeers
- ✓ Little Kittens
- ✓ Bee Gees

and...

3 SCOC Sponsorships!

Tap into the
goodness of three:

**Sponsor three
events and SAVE.**

Sponsor three out of five Supply Chain Opportunities Conferences in 2023, and discover three reasons why this event is a good thing for your business: Networking, Knowledge and New Business.

**Save \$450 and get
free guest passes**

Gold Sponsor | 3 events for \$3,300
Includes 4 Guest Passes

Silver Sponsor | 3 events for \$2,550
Includes 3 Guest Passes

Bronze Sponsor | 3 events for \$1800
Includes 2 Guest Passes

**Each Sponsorship
includes:**

- Table in Sponsor Pavilion
- Recognition during opening remarks by PNDC
- Opportunity to be a roundtable host
- Company logo included on registration page and marketing emails
- Company recognition in PNDC Newsletter
- *UpNext!* and social media promotions
- Listing of all opt-in attendees (name, title, company, email) prior to the event

**Event dates (locations may change).
Select the three you want to sponsor!**

February 16, 2023 – Oregon

April 6 2023 – Boise, ID

June 8, 2023 Puget Sound, WA

September 21, 2023 Oregon

December 7, 2023 – Puget Sound, WA

**Please reserve your
spot by Friday January
20, 2023**

karlee@pndc.us

Email KARLEE
For More Information



Only 6 Days Until First Networking Event Of The Year

Join us January 24th for networking sponsored by Spaceflight! Please join PNDC for a fun-filled networking happy hour. This in-person networking event is a great opportunity for you to engage with PNDC Members and other businesses in the defense/security industry. There will be ample time to mingle and have some good food and refreshments. We hope to see you there!

PNDC Member Discount Price

Pints & Professionals : \$50

Regular Price

Pints & Professionals : \$95

DATE: Tuesday, January 24th, 2023

TIME: 4:00PM - 6:00PM (PST)

LOCATION: Half Lion Public House

2019 W. Meeker St, Kent, WA 98032

REGISTER TODAY

SPONSORED BY:



SUPPLY CHAIN OPPORTUNITIES CONFERENCE

Supply Chain Conference Coming Up In February

Our most popular event is happening in Portland on Thursday, February 16th from 9:00AM - 2:30PM (with a Pints & Professionals networking event the night before). Through a combination of presentations and roundtable discussions, this Supply Chain Opportunities Conference is designed to help companies develop new knowledge, new contacts, and most importantly, new business. This is a unique opportunity for manufacturers to hear from primes/OEM about their supply chain needs. In addition, several roundtable discussions with other peer manufacturers create a unique opportunity for making connections and increase sourcing within the Pacific Northwest.

- Meet Northwest Primes and Tier 1 Suppliers
- Establish New Relationships with Northwest Manufacturers
- Increase Local Sourcing and Develop Strategic Partnerships
- Discover Resources to Increase Efficiency and Grow Your Business

Member Pricing

Pints & Professionals: \$60

Supply Chain Opportunities Conference: \$100

Both: \$145

Non-Member Pricing

Pints & Professionals: \$90

Supply Chain Opportunities Conference: \$150

Both: \$225

Bronze Sponsorship

Member: \$750

Non-Member: \$950

REGISTER TODAY

THANK YOU TO OUR SPONSORS



Partner With Us & Get Global Exposure



AUSA Annual Meeting October 9th - 11th, 2023

Share a booth with PNDC at the Association of the United States Army's Annual Meeting and expand your outreach and connections with military and security advisors from across the globe.

Location: Washington, DC

[View Event Website](#)



DSEI September 11th - 14th, 2023

DSEI brings the defense manufacturing supply chain together with the world's key military specifiers, influencers, buyers, and end-users. DSEI will welcome over 1,700 exhibitors and 36,000 visitors this year. PNDC has arranged an exclusive HUB for small businesses in Washington and Oregon.

Contact sam@pndc.us for information on deposit required, cancellation policies, and more details.

Location: London, England

[View Event Website](#)

Contact sam@pndc.us for more information on deposit required, cancellation policies, and more details.

Contact Sam

MEMBER NEWS



Philippine Defense Webinar 2023

Learn about business opportunities available to you in the Philippines. This webinar will provide you with in-depth insights on current and future requirements, where to find procurement opportunities, and how to bid on available contracts.

Philippine Defense Market Highlights:

- The Armed Forces of the Philippines (AFP) has a 15-year modernization program (2012-2028), designed to protect defense modernization efforts from shifts in the country's political climate.
- The third milestone or horizon period (2023-2028) has a projected budget of US \$4 billion.
- Key priorities, and potential for U.S. defense contractors include capability to address counterterrorism, maritime domain security, cybersecurity, and internal threats.

Speakers:

- U.S. Embassy Commercial Briefing Paul Taylor, Commercial Counselor
- Joint U.S. Military Assistance Group (JUSMAG)-Philippines, U.S. Embassy – Manila Stephen Bair, Chief, Security Assistance Division, JUSMAG Philippines
- Philippine Department of National Defense (DND) Joselito Ramos, Assistant Secretary, Office for Logistics, Acquisition and Self-Reliant Defense Posture, Philippine DND
- Insider Insights Speaker Frederick “Rick” Riker, Director International Business Development, Asia Pacific, North/South/Central Asia & Iraq, AeroVironment Inc. (tentative)

REGISTER TODAY

Thank you to all of our supporters

[See all of our sustaining members and supporters here](#)

Buchalter



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