

Only 2 DAYS until the Maritime Conference! |

Deadline for Annual Dinner is TODAY

##[Name | First]##

Welcome to *UpNext*, the latest news and events from the PNDC for October 4, 2022.

## Remaining Events in 2022 - Register Now!

**\*\*\* JUST 2 DAYS AWAY! \*\*\*** [Pacific Northwest Maritime Defense Conference](#) |

October 6 | Bremerton, WA

[Navigating Federal Government Contracts Northwest](#) | October 12 & 13 |

Online

[PNDC Annual Dinner](#) | November 3 | [Vancouver, WA](#)

[Supply Chain Opportunities Conference](#) | December 8 | [Puget Sound, WA](#)

## LAST CHANCE to Register for the Maritime Defense Conference

Don't miss this opportunity to hear from military private sector leaders to discuss the latest maritime initiatives and procurement opportunities for Northwest businesses like yours. [See the full agenda here.](#)

**WE'RE EXCITED TO HIGHLIGHT TWO OF OUR KEY SPEAKERS!**

### Ryan Peoples

Partner  
Renaissance Strategic  
Advisors



### Mark Amend

Senior Sales Manager  
Kongsberg Underwater  
Technology, LLC



**TIME:** 9:30AM - 2:00PM (PST)

**LOCATION:** Kitsap Conference Center |  
100 Washington Ave, Bremerton, WA

REGISTER TODAY

**BONUS EVENT! PINTS & PROFESSIONALS AT AXE AND ARROW**

Join us at local gastropub [Axe and Arrow](#) the night before the event for good food, refreshments, and ample time to mingle! Reception will begin at 4:00 p.m. and conclude at 6:00 p.m.

**Thank You Sponsors!**



**ANNUAL DINNER  
2022**

**TODAY is the Deadline to Join Our Room Block**

Join hundreds of our region's top executives for the Pacific Northwest defense and security industry's premier event of the year. You will enjoy an evening of technology displays, high-caliber speakers, and special awards while networking with elected officials and business leaders.

**Accommodations: Join our room block at the Hilton Vancouver.**

**Book NOW - the cutoff date TODAY!**

**COST: Members \$185 | Non-Members \$285**

**DATE:** Thursday, November 3, 2022

**TIME:** 5:00PM - 9:00PM (PST)

**LOCATION:** Hilton Vancouver  
301 W 6th St, Vancouver, WA

REGISTER TODAY



**There are a Few Sponsorship Spots Left**

**Display Table | Bronze Sponsor**

**COST: Members \$500 | Non-Members \$750**

**Questions about sponsorship? Contact [Karlee@pndc.us](mailto:Karlee@pndc.us)**

**DATE:** Thursday, December 8, 2022

**TIME:** 9:30AM - 2:00PM (PST)

**LOCATION:** Puget Sound, WA

**SPONSOR TODAY**

## Thank You Sponsors!



## IN THE NEWS

### House Approves SBIR, Sends to Biden's Desk

The fate of the SBIR extension is no longer in question. On September 29 the House approved extending the program for another three years. The House voted 411-9 to pass the 43-page legislation extends the Small Business Administration's (SBA) federally funded Innovation Research (SBIR) and Technology Transfers (STTR) program through 2025. This is great news for small businesses working with, or wanting to work with - the DOD.

**Learn more in the full article [here](#).**

## PNDC HIGHLIGHTS

### Attending AUSA on October 10? Stop by Booth #4007

PNDC is hosting a booth at the AUSA trade show on October 10-12 in Washington, D.C. We will be featuring five pacific northwest businesses. If you also plan to be in attendance, please reach out to Denise Ryser. We would love for you to stop by our booth for a visit or join us for a stroll around the showroom floor.

The PNDC Welcome Dinner for AUSA will be held at Totino's restaurant on Monday, October 10 at 6:00PM. PNDC will provide the first round of drinks and appetizers, after which attendees will be responsible for their own food and drinks. Let us know if you can make it!

**CONTACT:** [denise@pndc.us](mailto:denise@pndc.us)

## MEMBER NEWS

## There is Still Time to Apply for Banner Bank's Fall Loans

Great news!! Banner Bank is having a Fall HELOC, Owner Occupied Commercial Real Estate & Business Equipment loans promotion that began on September 1st and ends on November 4th.

Are you a homeowner needing a line of credit? Do you want to purchase or refinance an owner-occupied commercial real estate space? Or maybe you already own a business and just need a business equipment loan. Banner Bank is your answer for all three scenarios.

Call David A. Platt at 503.534.1000 or email [dplatt@bannerbank.com](mailto:dplatt@bannerbank.com) to apply today!



## ODEC Offers Webinar on Export Growth

As part of their 'Lunch & Learn' series, Oregon DEC is excited to partner with the Utah DEC to bring you the webinar INTERNATIONAL DISTRIBUTORS: EXPORT GROWTH LIFELINE on October 13th from 12:30 to 1:30pm Pacific. The webinar will include a panel of seasoned veterans to share their experience and tips to help you move into uncharted export territory. Whether you are new to exporting or looking to refresh your knowledge and learn from your peers, this event is sure to provide valuable insights.



REGISTER TODAY

## Looking for a Job in Aerospace? Check This Out!

A new issue of Northwest Aerospace News — Who's Hiring Guide October | November 2022 publication has been published. Applicants and hiring teams alike will benefit from this valuable resource, specific to the booming Aerospace industry. Connect today!



VIEW DIGITAL EDITION

THANK YOU TO OUR SUPPORTERS

Buchalter



[See all of our sustaining members and supporters here.](#)

STAY ON TOP OF THE LATEST NEWS & EVENTS - FOLLOW US ON SOCIAL



P.O. Box 1379 Lake Oswego, OR 97035

888.701.PNDC (7632)

[info@pndc.us](mailto:info@pndc.us)

[pndc.us](http://pndc.us)