

##[Name | First]##,

Welcome to *UpNext*, the latest news and events from the PNDC for November 22, 2022.

## The Final Two Events In 2022 - Register Now!

[Pints & Professionals | December 7 | Seattle, WA](#)

[Supply Chain Opportunities Conference | December 8 | Seattle, WA](#)



## We Have A Stellar Lineup Of Luminaries - You Won't Want To Miss It

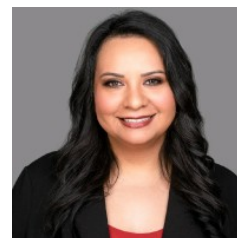
Our final event of 2022 is going to be an unforgettable event with VIP speakers you won't want to miss! In addition to this first-class lineup, there will be round table discussions and networking opportunities where you will make valuable connections.

### It's like rocket fuel for your business!

**Maj. Juan Mayssonet,**  
United States  
Space Force,  
Chief, National  
Security Space  
Launch, Quality  
Engineering  
Branch



**Vanessa McKenzie,**  
Supply Chain &  
Logistics Director,  
Supplier Diversity,  
Blue Origin



**Ben Martin,**  
Senior Logistics  
Manager,  
Spaceflight

**Stan Shull,**  
Managing Director,  
Alliance Velocity,  
LLC





**Sage Secilmis,**  
Chief Operating  
Officer, Tethers  
Unlimited, Inc.



**Matthew B.  
Christian,**  
Small Business  
Administrator,  
Small Business  
Programs Office  
(SBPO), Jet  
Propulsion  
Laboratory



**Learn to do business with these amazing companies:**



**DATE:** Thursday, December 8, 2022

**TIME:** 9:30AM - 2:00PM (PT)

**LOCATION:** Seattle, WA

**REGISTER TODAY**

**Thank You to Our Sponsors!**





## Join Us For The Final Networking Event Of The Year!

Please join PNDC for our final fun-filled networking happy hour for 2022! This in-person networking event is a great opportunity for you to engage with PNDC Members and other businesses in the defense/security industry. There will be ample time to mingle, have some good food, refreshments and get a jump start on networking with those in town for our Supply Chain Opportunities Conference the next day. We hope to see you there!

### **PNDC Member Discount Price**

Pints & Professionals: \$35

### **Regular Price**

Pints & Professionals: \$50

**DATE:** Wednesday, December 7, 2022

**TIME:** 4:00PM - 6:00PM (PST)

**LOCATION:** DoubleTree Suites -  
Southcenter

16500 Southcenter Pkwy, Seattle, WA  
98188

**REGISTER TODAY**

## PNDC HIGHLIGHTS

## Thank You Distinguished Members and Supporters

Thanksgiving is a time to pause and bring to mind those who make our lives better, and we simply could not do what we do without YOU. Your efforts are what make the Pacific Northwest a major cluster for many industries in the defense sectors. We owe a special debt of gratitude to our Sustaining Members. With your partnerships, we have been able to connect private businesses with government buyers. Your efforts have helped stimulate the economy and, more importantly, save lives through new innovations in our nation's defense department. We've said it before and we'll say it again - without YOU, there is no us. Thank you.

## PNDC Holiday Hours

The PNDC offices will be closed on the following days:

- Thursday, November 24th
- Friday, November 25th
- Monday, December 26th
- Monday, January 2nd

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## Controlled Unclassified Information (CUI) Conference Coming Soon

If you do business with the Department of Defense, you have to protect your Intellectual Property (a.k.a., CUI). If your business has:

- DFARS Clause -7012 in your contracts...
- Does work for the DoD and has ITAR data...
- Just started with CMMC efforts...

Then this conference is for you.

Join us in Melbourne Beach, FL February 23-24, 2023. Register today by clicking on the icon below.



## MEMBER NEWS

### Consultant Needed For Large Grant

Business Oregon is seeking a consultant to prepare a number of documents needed for Oregon's participation in new federal programs to develop broadband internet resources throughout the state. We anticipate spending approximately \$2.4M and four years to develop the necessary plans. We encourage single firms and teams of consultants with a lead firm to submit a proposal.

Click on the logo below to learn more and read the RFP.



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### GeekWire Highlights Defense Innovation Unit In The Pacific Northwest

"If space is the next frontier for national security, then the Pacific Northwest may well be the new frontier for that next frontier." That's how GeekWire began its

[recent article](#) about the DIU's visit to our region, including a Roadshow stop at PNW MAC. The Defense Innovation Unit is responsible for allocating tens of millions of dollars for the advancement of innovations in national security. Its recent focus on the PNW centered around the space industry. With increased attention on the resources and innovators in the Pacific Northwest, MAC's work is becoming more and more coveted. Congrats to our partner organization!



#### THANK YOU TO OUR SUPPORTERS

**Buchalter**



[See all of our sustaining members and supporters here.](#)

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