

##[Name | First]##,

Welcome to UpNext, the latest news and events from the PNDC for March 7th, 2023.

UPCOMING EVENTS

1 Day Away! Senior Executive Dinner | March 8th | **Olympia, WA**

Cybersecurity Forum | March 21st | **Online**

Pints & Professionals | April 5th | **Boise, ID**

Room Block Expires March 15! Supply Chain Opportunities Conference | April 6th | **Boise, ID**

Northwest Supplier Diversity Summit | April 11th | **Southcenter, WA**

SAVE THE DATE Northwest Aerospace & Defense Conference | April 27th | **Puget Sound, WA**

Pints & Professionals | June 14th | **Hood River, OR**

Supply Chain Opportunities Conference | June 15th | **Hood River, OR**

2023 Senior Executive Dinner

LAST DAY TO REGISTER!

Join an exclusive group of your peers for this intimate dinner to share best practices and hear insights from Ryan Peoples, a partner with Renaissance Strategic Advisors.

Whether you are new to PNDC or a long-time member, you will not only enjoy a great dinner with other senior executives in the Northwest defense and security industry, but will be marking this on your calendar for 2024!

We are welcoming presidents, CEOs, and senior executives who have management level responsibility, beyond sales and marketing, for either a division or the complete organization to attend the Senior Executive Dinner.



Featured Speaker:
Ryan Peoples, Partner, Renaissance Strategic Advisor

PNDC Member Discount Price : \$200
Non-Member Price : \$250

THANK YOU TO OUR SPONSOR!



MOSSADAMS

DATE: Wednesday, March 8th, 2023

TIME: 5:00PM - 7:00PM (PST)

LOCATION: Lacey, WA | Ricardo's Kitchen & Bar | Located
in The Hub | 676 Woodland Square Loop SE,
Lacey, WA 98503

REGISTER TODAY



HEAR DIRECTLY FROM THE ARMY CUSTOMERS

In this virtual event, you will hear from Army technical experts for three Army SBIR contract opportunities in pre-release, representing \$4 million in funding, to understand the technology priorities and associated Army R&D solicitations. Join the virtual Army Reverse Pitch event to hear directly from the Army customers — the programs of record — about the solutions they seek and how your company could receive funding to **further develop your technology**.

**FREE
EVENT**

AGENDA

10 – 10:25 a.m.
Introductions and Army SBIR Overview

10:30 – 11:55 a.m.
Three Reverse Pitches with Q&A

11:55 a.m. – 12:15 p.m.
Closing comments

REGISTER TODAY!



Date: March 14, 2023

Venue: Virtual meeting

Time: 10 a.m. PST to 12:15 p.m. PST

We hope you can join us on March 14 at 10 a.m. for the **Army Reverse Pitch event**.



SUPPLY CHAIN OPPORTUNITIES CONFERENCE

Supply Chain Opportunities Conference Is Coming To Boise!

REGISTER BY MARCH 15TH & ENTER TO WIN 110 SLIM PRO TRX KNIFE BY BUCK KNIVES.

REGISTER & BOOK YOUR ROOM – BLOCK EXPIRES MARCH 15TH!

[RESERVE YOUR ROOM NOW IN THE PNDC BLOCK](#)



Join us the day before the Supply Chain Conference for our Pints & Professionals event, a fun-filled networking happy hour! This in-person networking event is a great opportunity for you to engage with PNDC Members and other businesses in the defense/security industry. There will be ample time to mingle and have some good food and refreshments. We hope to see you there!

WHEN: Wednesday, April 5th, 2023
4:00PM - 6:00PM (MT)

WHERE: Boise, ID | The Grove Hotel | 245 S. Capitol Blvd, Boise, ID 83702

Our first Supply Chain Opportunities Conference of 2023 in Idaho is going to reach new heights!

This is a unique opportunity for manufacturers to hear from primes/OEM about their supply chain needs and is designed to help companies develop new knowledge, new contacts, and most importantly, new business. In addition to several stellar speakers, you will enjoy

roundtable discussions with other peer manufacturers create a unique opportunity for making connections and increasing sourcing within the Northwest.

WHEN: Thursday, April 6th, 2023
8:30AM - 2:30PM (MT)

8:30AM: Registration Opens & Networking

9:00AM: Program Starts

WHERE: Boise, ID | Boise Centre | 850 W. Front Street, Boise, ID 83702

Learn To Do Business With:



...And More!

COST

Member Pricing: Pints & Professionals: \$60

Supply Chain Opportunities Conference: \$100

Both: \$145

Non-Member Pricing: Pints & Professionals: \$90

Supply Chain Opportunities Conference: \$150

Both: \$225

Bronze Sponsorship: Member: \$750

Non-Member: \$950

THANK YOU TO OUR SPONSORS



DAVIS
TOOL INC.

TLR
World markets opened.™
CONSULTING | FREIGHT FORWARDING | CUSTOMS BROKERAGE | LOGISTICS
PO BOX 30419 Portland, OR 97294 | 1(866)744.7857
TLR TRAIL LOGISTICS RESOURCE, INC.

GROVTEC
MACHINING.COM



DATE: Thursday, April 6th, 2023

TIME: 8:30AM - 2:30PM (PST)

LOCATION: Boise, ID | Boise Centre |
850 W. Front Street Boise, ID 83702

REGISTER TODAY



Cybersecurity Forum

WHEN: Tuesday, March 21st, 2023

9:00AM - 10:30AM (PST)

WHERE: Online

COST

Member Cost: \$35

Non-Member Cost: \$50

Join us to hear from Tom Cornelius, Senior Partner at ComplianceForge, to get an update on what is going on with FAR/DFARS/CMMC/SCRM/EO 14028 and how to prepare for those changes.



DATE: Tuesday, March 21st, 2023

TIME: 9:00AM - 10:30AM (PST)

LOCATION: Online

REGISTER TODAY

Be the Innovation You Want to See - Attend the Brown Bag Series at PNW MAC

When:

Wednesday, March 8th | 11:30 AM - 1:00 PM

Where:

MAC 999 3rd Ave. #3300, Seattle, WA 98104

Introducing the weekly PNW MAC Brown Bag series on innovation. Meet with key individuals to discuss innovation within varying sectors of business to introduce your new ideas and develop industry connections. Seating for this event is

limited, so register now by contacting Dradin at dradin.kreft@pnwmac.org



MEMBER NEWS

Alliance Northwest Government Contracting Conference

Please join PNDC March 16 [at Alliance Northwest Government Contracting Conference](#) in Tacoma, WA.

The event will attract 50+ agencies and primes who are eager to connect with small businesses including several Department of Defense agencies (JBLM, Army Corps, US Navy, etc.) as well as other representatives including:

- The Mission Acceleration Center
- NW Tech Bridge
- Department of Homeland Security
- Washington Autonomous Vehicle Cluster (WAV-C)
- National Science Foundation
- Battle Control Center Spark Cell / Air National Guard
- & More

Firms can view exhibitors [here](#) and take a look at the [10 breakout sessions](#) designed to share the latest information about selling to the government. This event is expected to sell out. To register at \$20 off the regular cost of attending, [click here](#). Questions? alliance@thurstonedc.com

U.S. Navy Sea Chanters Concert

We are excited to announce that one of our members, the Portland-Blueback Council, is hosting the US Navy Sea Chanters choral group!

The performance is FREE and tickets can be obtained by going to [Sea Chanters Tickets](#)

When:

Monday, March 13th, 7:00 PM (doors open 6:30)

Where:

Assembly Hall at Camp Withycombe
15300 Minuteman Way Clackamas, OR
97017



[Learn More Here](#)

[Become A Volunteer](#)

Partner With Us & Get Global Exposure



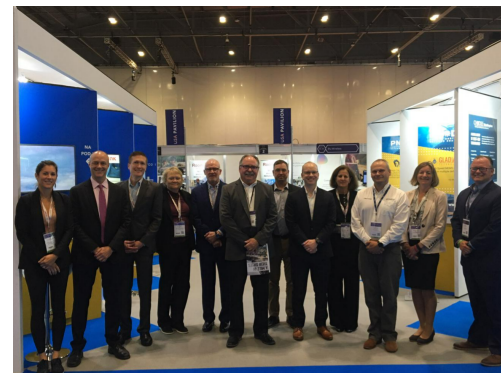
AUSA Annual Meeting October 9th - 11th, 2023

Share a booth with PNDC at the Association of the United States Army's Annual Meeting and expand your outreach and connections with military and security advisors from across the globe. we have tripled our space since last year to have 600 sq. ft.. Register today to guarantee yourself one of the 5 spots remaining.

Location: Washington, DC

[View Event Website](#)

Contact sam@pndc.us for information on deposit required, cancellation policies, and more details.



DSEI September 11th - 14th, 2023

DSEI brings the defense manufacturing supply chain together with the world's key military specifiers, influencers, buyers, and end-users. DSEI will welcome over 1,700 exhibitors and 36,000 visitors this year. PNDC has arranged a 730 sq. ft. exclusive shared booth space for small businesses in the Pacific Northwest. Register today to guarantee yourself one of the 5 spots remaining.

Location: London, England

[View Event Website](#)

Contact sam@pndc.us for more information on deposit required, cancellation policies,

and more details.

Join A PNDC Member Committee

Membership and Marketing Committee

Each month, PNDC gathers to provide membership updates, discuss potential new members and relay the current marketing strategies in place to the committee for feedback. The committee is active year-round and it is open to all staff of PNDC Members & Sustaining Members.

[Contact Sam](#)

Community Fund Committee

The Community Fund Committee oversees the community fund program and ensures the timely and fair disposition of the community funds. The committee is charged with publicizing the program, soliciting applications and making decisions based on the applicants' responses. The committee is also charged with soliciting funding and donations.

[Contact Denise](#)

SUSTAINING MEMBER SPOTLIGHT

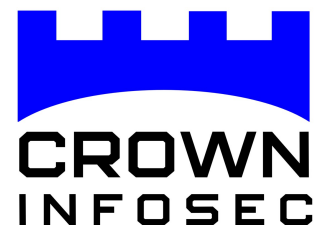
Schwabe, Williamson & Wyatt

Schwabe
WILLIAMSON & WYATT®

Schwabe, Williamson & Wyatt provides full-spectrum legal services through client support focused on seven industry groups: Manufacturing, Distribution and Retail; Healthcare and Life Sciences; Technology; Transportation, Ports and Maritime; Real Estate and Construction; Natural Resources; and Indian Country and Alaska Native Corporations.

[Click the logo to learn more!](#)

Welcome New Members!



Do you have 2 minutes to take a survey? If you've had experience operating an air and/or space business in King County, Washington, the King County Aerospace Alliance (KCAA) wants to hear from you. As part of developing Air and Space 2030 – a strategy to support the long-term sustainability and growth of the region's air and space sector - your input is critical! [Click here to take the survey!](#)

Thank You To All Of Our Supporters

[See all of our sustaining members and supporters here](#)

Buchalter



P.O. Box 1379 Lake Oswego, OR 97035

888.701.PNDC (7632)

info@pndc.us

pndc.us