

Reserve Room for Maritime Conference by this Friday |  
Oct 4 Deadline for Annual Dinner

##[Name | First]##

Welcome to *UpNext*, the latest news and events from the PNDC for September 20, 2022.

## Remaining Events in 2022 - Register Now!

[Pacific Northwest Maritime Defense Conference](#) | October 6 | Bremerton, WA

[Navigating Federal Government Contracts Northwest](#) | October 12 & 13 |

Online

[PNDC Annual Dinner](#) | November 3 | Vancouver, WA

[Supply Chain Opportunities Conference](#) | December 8 | Puget Sound, WA

## Do More Business in the Maritime Defense Arena

Don't miss this opportunity to hear from military private sector leaders to discuss the latest maritime initiatives and procurement opportunities for Northwest businesses like yours.

[Discounted room rate EXPIRES THIS FRIDAY.](#)

**WE'RE EXCITED TO ANNOUNCE TWO OF OUR KEY SPEAKERS!**

**Ryan Peoples**

Partner  
Renaissance Strategic  
Advisors



**David Walz**

Deputy Small Business  
Program  
Naval Undersea Warfare  
Center Division Keyport



**DATE:** Thursday, October 6, 2022

**TIME:** 9:30AM - 2:00PM (PST)

**LOCATION:** Kitsap Conference Center |  
100 Washington Ave, Bremerton, WA

REGISTER TODAY

### BONUS EVENT! PINTS & PROFESSIONALS AT AXE AND ARROW

Join us at local gastropub [Axe and Arrow](#) the night before the event for good food, refreshments, and ample time to mingle! Reception will begin at 4:00 p.m. and conclude at 6:00 p.m.

THANK YOU TO OUR SPONSORS



## PNDC ANNUAL DINNER



### Join Our Room Block by October 4

Join hundreds of our region's top executives for the Pacific Northwest defense and security industry's premier event of the year. You will enjoy an evening of technology displays, high-caliber speakers, and special awards while networking with elected officials and business leaders.

**Accommodations:** Join our room block at the Hilton Vancouver.

**Book early - this year the cutoff date is OCTOBER 4 - only TWO weeks away!**

**COST: Members \$185 | Non-Members \$285**

**DATE:** Thursday, November 3, 2022

**TIME:** 5:00PM - 9:00PM (PST)

**LOCATION:** Hilton Vancouver  
301 W 6th St, Vancouver, WA

REGISTER TODAY



### There are a Few Sponsorship Spots Left

**Display Table | Bronze Sponsor**

**COST: Members \$500 | Non-Members \$750**

**DATE:** Thursday, December 8, 2022

**TIME:** 9:30AM - 2:00PM (PST)

**LOCATION:** Puget Sound, WA

SPONSOR TODAY

## IN THE NEWS

### USO Northwest Five-Star Gala & Auction

Join USO Northwest and more than 600 guests as we gather to honor the six Military Members of the Year for the Pacific Northwest and support the work of the USO Northwest.



**DATE:** October 15, 2022

**TIME:** 6:00PM (1800T)

**LOCATION:** Hyatt Regency Lake Washington, Renton, WA

[Get More Details/Register](#)

### United Nations Procurement Aviation Defense & Security Industry Roundtable

Learn More About a \$9.5 Billion Market!

Join the U.S. Commercial Service New York and the U.S. Mission to the United Nations for a presentation and roundtable for companies in the UAV, Air Charter, ISR, and Security Equipment and Services.

[Get More Info Here](#)

## PNDC HIGHLIGHTS

### Attending AUSA on October 10? Stop by Our Booth #4007

PNDC is hosting a booth at the AUSA trade show on October 10-12 in Washington, D.C. We will be featuring five pacific northwest businesses. If you also plan to be in attendance, please reach out to Denise Ryser. We would love for you to stop by our booth for a visit or join us for a stroll around the showroom floor. See you there!

**CONTACT:** [denise@pndc.us](mailto:denise@pndc.us)

## MEMBER NEWS

### DFARS / NIST 800-171 / CMMC Online Workshop

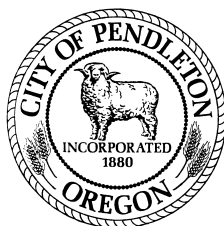


CYBERSECURITY  
SIMPLIFIED

Totem offers an affordable online workshop geared towards Small Business DoD Contractors and their IT service providers. Our cybersecurity experts will coach you through NIST 800-171 and CMMC compliance as you successfully complete a System Security Plan (SSP), Plan of Actions and Milestones (POA&M), and Incident Response Plan (IRP) in accordance with the DFARS 252.204-7012 regulations.

[REGISTER TODAY](#)

### WELCOME NEW MEMBERS



### THANK YOU TO OUR SUPPORTERS



[See all of our sustaining members and supporters here.](#)

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