

##[Name | First]##,

Welcome to UpNext, the latest news and events from PNDC for July 5th, 2023.

## UPCOMING EVENTS

[EAR/ITAR Conference | July 27th | Vancouver, WA](#)

[Cyber Security Forum | August 15th, 2023 | Online](#)

[PNDC Summer Bash | Charbonneau Pavilion | August 17th | Wilsonville, OR](#)

[Supply Chain Opportunities Conference & Pints & Professionals | September 20th-21st | Lynnwood, WA](#)

[PNDC Annual Dinner | November 2nd | Tigard, OR](#)



# Export Administration Regulations & International Traffic In Arms Regulations Conference

**DATE:** Thursday, July 27th, 2023

**TIME:** 8:30 AM – 4:00 PM PST

**LOCATION:** WSU Vancouver Campus | 14204  
NE Salmon Creek Ave, Vancouver, WA 98686

**REGISTER TODAY**

Join us for this event at the  
Washington State University  
Vancouver Campus!



If you are registering a group of 4 or more, please use discount code GROUP to save \$30 off each registration.

This annual program covers updates and advice to assist companies learn the intricacies of complying with the Export Administration Regulation (EAR), International Traffic in Arms Regulations (ITAR), and other trade controls. Content will be appropriate for those with a range of experience in trade compliance.

## TOPICS WILL INCLUDE:

### Overview and Updates in Export Controls

#### "Current World Dynamics"

Larry Ward and Nelson Dong Export

### Administration Regulations Licensing

#### "What's New, What's Changed, Case Studies"

Brian Rothblatt

### Export Compliance Program / OFAC

#### ECP Audits/Common Fails/Examples

Akana Ma

### Treasury Sanctions - Office of Foreign Asset

#### Controls - Review & New

OFAC Officer

### Enforcement Trends Panel

#### Moderated by Akana Ma

Send in your questions on the following topics:

- Adverse Capital/CFIUS
- BIS Export Enforcement Office
- DHS/Homeland Security Investigations
- FBI
- Expert/Compliance Officer



**Join Us For A Fun-Filled Fiesta At The PNDC Summer Bash!**

**MEMBERS ATTEND FOR FREE!**

**Join PNDC Today And Save \$150**

The PNDC Summer Bash is an evening of networking, fun, hearty appetizers, and toasting to another successful year for the defense industry. This exclusive PNDC member social event is not to be missed!

If you would like to sponsor this event, please contact Denise Ryser at [Denise@pndc.us](mailto:Denise@pndc.us).



**DATE:** Thursday, August 17th, 2023

**TIME:** 4:00 PM - 7:00 PM (PST)

**LOCATION:** Charbonneau Country Club | 32000  
SW Charbonneau Dr. Wilsonville, OR 97070

REGISTER TODAY



## Business Of Innovation In Defense - Marketing, Accounting, And Commercialization

**Date:** July 11th, 2023

**Time:** 11:30 AM - 1:00 PM (PST)

PNW MAC is launching its second seminar of the series, Business of Innovation in Defense (BiD). If you are an innovator looking at how to take the next steps, you won't want to miss the next BiD seminar series, focusing on marketing, accounting, and commercialization. This multi-part seminar series explores the complex Department of Defense marketplace and how to approach and navigate it as a company with cutting edge innovation.



Mark your calendars for the upcoming seminars  
on [July 19th](#) and [August 23rd](#).  
For more information contact  
[dradin.kreft@pnwmac.org](mailto:dradin.kreft@pnwmac.org).



REGISTER HERE



## Supply Chain Opportunities Conference

**Pints & Professionals**

*September on the Sound.*

**Register By August 1st And  
You Could Win Dinner At El Gaucho!**

**DATE:** Thursday, September 21st, 2023

**TIME:** 8:30 AM -2:30 PM (PST)

**LOCATION:** Lynnwood Convention Center  
3711 196th Street SW, Lynnwood, WA 98036

REGISTER TODAY

**BONUSEVENT:** Pints & Professionals Sponsored By Orion Industries the evening before the event!

**DATE:** Wednesday, September 20th, 2023

**TIME:** 4:00 PM - 6:00 PM (PST)

**LOCATION:** Orion Industries | 13008 Beverly Park Road Mukilteo, WA 98275

**Learn To Do Business With:**



Thank You To Our Pints & Professionals Sponsor:



Thank You To Our Supply Chain Opportunities Conference Sponsors!



If you are interested in sponsoring this event  
please contact Denise at [Denise@pndc.us](mailto:Denise@pndc.us) for more information

## MEMBER NEWS

Partner With Us & Get Global Exposure



## AUSA Annual Meeting October 9th - 11th, 2023 **Last Spot Remaining!**

Share a booth with PNDC at the Association of the United States Army's Annual Meeting and expand your outreach and connections with military and security advisors from across the globe. We have tripled our space since last year to have 600 sq. ft. Register today to guarantee yourself the last spot remaining.

Location: Washington, DC

[View Event Website](#)

Contact [sam@pndc.us](mailto:sam@pndc.us) for information on deposit required, cancellation policies, and more details.



## DSEI September 11th - 14th, 2023 **Last Spot Remaining!**

DSEI brings the defense manufacturing supply chain together with the world's key military specifiers, influencers, buyers, and end-users. DSEI will welcome over 1,700 exhibitors and 36,000 visitors this year. PNDC has arranged a 730 sq. ft. exclusive shared booth space for small businesses in the Pacific Northwest. Register today to guarantee yourself the last spot remaining.

Location: London, England

[View Event Website](#)

Contact [sam@pndc.us](mailto:sam@pndc.us) for information on deposit required, cancellation policies, and more details.

**LEARN ABOUT BENEFITS  
OF RFID TOOL TRACKING  
AND MORE FOR LEAN  
MANUFACTURING AND  
EASIER AUDITS!**

**Learn About Benefits Of RFID Tool Tracking & Chemical  
Inventory Management For Lean Manufacturing & Easier  
Audits**

Accomplish more with less effort. Cut costs by removing time-wasting steps while retaining quality. Employ efficient methods by making sustainable changes. Efficiency while retaining quality—These are the cornerstones of lean manufacturing, and they are readily accomplished with the latest RFID technology. ID Integration introduces groundbreaking methods for chemical inventory management, tool tracking, and tool calibration compliance.

Are you curious about the idea of using RFID (Radio Frequency Identification) to track important tools, parts, and assets for your business, but don't know where to start? Are you wondering how to apply this technology to track expiring chemicals and speed up internal audits?

Instead of manually entering data into a computer to identify objects, and causing human errors that bog down efficiency, RFID technology frees up your employees for more important tasks. The result in production efficiency is measurable.

[Download the free guide here for a complete overview of how these technologies are improving manufacturing and streamlining production.](#)

For more Information call ID Integration at [425-438-2533](tel:425-438-2533), or simply fill out this [contact form](#) and we'll reach out to you.

## MEMBER SPOTLIGHT

Welcome To Some Of Our Newest PNDC Members!



Thank You To All Of Our Supporters

[See all of our sustaining members and supporters here](#)

Buchalter





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