

##[Name | First]##,

Welcome to UpNext, the latest news and events from the PNDC for April 11, 2023.

## UPCOMING EVENTS

[Northwest Aerospace & Defense Conference | April 27th | Puget Sound, WA](#)

[Cybersecurity Forum | May 9th | Online](#)

[Pints & Professionals | June 14th | Hood River, OR](#)

[Supply Chain Opportunities Conference | June 15th | Hood River, OR](#)

APRIL  
**27TH**

PACIFIC NORTHWEST AEROSPACE  
**DEFENSE  
CONFERENCE**  
SECURITY. SPACE. SUPPLY CHAIN.



### Northwest Aerospace & Defense Conference

**WHEN:** Thursday April 27th, 2023  
8:30 AM - 4:00 PM

**WHERE:** DoubleTree Suites | 16500 Southcenter Pkwy, Tukwila, WA 98188, USA

**COST:**

PNDC & PNAA Member Pricing: \$195

Non-Member Pricing: \$245

### Sponsorship Opportunities

Gold Sponsor \$1,250

Silver Sponsor \$1,000

Bronze Sponsor \$750

[More Sponsorship Info](#)

As you develop your business strategy, join us to gather the market intelligence, trends, and analytics you need to navigate the changing landscape of the defense marketplace. Stay informed, make connections, network with peers, and grow your business at the Northwest Aerospace Defense Conference.

### Thank You To Our Newest Sponsors!

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**DATE:** Thursday April 27th, 2023

**TIME:** 8:30 AM - 4:00 PM

**LOCATION:** DoubleTree Suites | 16500  
Southcenter Pkwy, Tukwila, WA 98188, USA

[REGISTER TODAY](#)



### Cybersecurity Forum

**WHEN:** Tuesday, May 9th, 2023

9:00AM - 10:30AM (PST)

**WHERE:** Online

### **COST:**

PNDC Member Discount Price: \$35

Regular Price: \$50

The Pacific Northwest has been the site for a pilot program to help manufacturers comply with cybersecurity requirements. Based on feedback from this program, we are launching a monthly check-in to provide relevant information... and lots of time for your questions to be answered by our cybersecurity expert panel. The content will be targeted to both management and technical staff working toward cybersecurity compliance with the Department of Defense's Cybersecurity Maturity Model Certification (CMMC) and other cybersecurity efforts.

**DATE:** Tuesday, May 9th, 2023

**TIME:** 9:00AM - 10:30AM (PST)

**LOCATION:** Online

**REGISTER TODAY**

## **PNW MAC was in Boise for a Brown Bag!**



The PNW MAC hosted a Brown Bag event on April 5th in Boise, Idaho featuring great companies in the area pushing the boundaries of innovation.

Don't miss out on our next one by following us on [LinkedIn](#) and [signing up for our newsletter](#). Contact [Dradin Kreft](#) for more info if you or your company has an innovation for the DoD.

## **Join the PNW MAC Policy Council Today! Engage in Thought Leadership and Policy Council**

The Pacific Northwest Mission Acceleration Center (PNW MAC) is developing our first ever Policy Council to assist

small and medium sized businesses engage in thought leadership and policy development. It will educate and deliver recommendations to enable the Department of Defense and the Intelligence Community to make meaningful progress on addressing defense modernization challenges and ensure the country sustains its intelligence and security advantage.



## Mission

The council will serve as a policy accelerator for the most pressing modernization and technology challenges faced by the Department of Defense and Intelligence Community.

Both public and private stakeholders will have a seat at the table to increase defense resiliency and national security.

If you are interested or want more information contact [Dradin Kreft](#)

## MEMBER NEWS

### Partner With Us & Get Global Exposure



#### AUSA Annual Meeting October 9th - 11th, 2023

Share a booth with PNDC at the Association of the United States Army's Annual Meeting and expand your outreach and connections with military and security advisors from across the globe. We have tripled our space since last year to have 600 sq. ft. Register today to guarantee yourself one of the 2 spots remaining.



#### DSEI September 11th - 14th, 2023

DSEI brings the defense manufacturing supply chain together with the world's key military specifiers, influencers, buyers, and end-users. DSEI will welcome over 1,700 exhibitors and 36,000 visitors this year. PNDC has arranged a 730 sq. ft. exclusive shared booth space for small businesses in the Pacific Northwest. Register today to



guarantee yourself one of the 3 spots remaining.

Location: Washington, DC

[View Event Website](#)

Contact [sam@pndc.us](mailto:sam@pndc.us) for information on deposit required, cancellation policies, and more details.

Location: London, England

[View Event Website](#)

Contact [sam@pndc.us](mailto:sam@pndc.us) for more information on deposit required, cancellation policies, and more details.

## BOY-OH-BOISE!

**THANK YOU to All Who Attended the PNDC Pints & Professionals and Supply Chain Opportunities Conference in Boise last week!**



We would like to thank everyone who joined us to make last week's events memorable. We had a record number of attendees and are grateful to the Boise community for having us!

Highlights from the events included great presentations by Jason Curns, Kimberly Chaussee, Dontae Carter, networking, and many new connections made! We would like to give a final shout out to our sponsors who helped make these events possible:



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## National Science Foundation (NSF) SBIR/STTR Webinar

When:

Tuesday, April 18, 2023

10:00 AM - 11:00 AM PST

The NSF SBIR and STTR program is now soliciting innovative technologies across all areas of science and technology. A key objective of the program is to translate these promising technologies to the commercial private sector, enabling major advancements in society, health, security, and environment.

Funded topics include Advanced Manufacturing, Biomedical Technologies, Nanotechnology, Artificial Intelligence and more.

Join TurboSBIR's FREE Information Session below!

[Register Here](#)

## Join The PNDC Membership and Marketing Committee



Each month, PNDC gathers to provide membership updates, discuss potential new members and relay the current marketing strategies in place to the committee for feedback. The committee is active year-round and it is open to all staff of PNDC Members & Sustaining Members.

[Contact Sam](#)

## SUSTAINING MEMBER SPOTLIGHT

**Totem Technologies**



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CYBERSECURITY  
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**SIMPLIFIED**

Totem has over a decade of experience securing and monitoring US Government and DOD IT systems, including classified and controlled unclassified information (CUI). Totem does a lot of cybersecurity work for the federal government, but their passion is helping other contractors with Cybersecurity Maturity Model Certification (CMMC) and NIST 800-171 compliance.

## Thank You To All Of Our Supporters

[See all of our sustaining members and supporters here](#)

Buchalter



MOSSADAMS



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