# UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

#### **REGISTER NOW FOR THESE EVENTS!**

SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | Kent, WA

**EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | Online** 

**SAVE THE DATE: LEVERAGING DEFENSE MARKETS | January 12 & 13 | Online** 

PNDC COFFEE & CONVERSATION | January 27 | Online

ouble with any of these links? You can see all of our events at: <a href="https://www.pndc.us/calendar-">https://www.pndc.us/calendar-</a>



SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | 9:30 AM - 1:30 PM (PST) | ShoWare Center | Kent, WA

#### **LEARN TO DO BUSINESS WITH:**



We are excited to bring our popular Supply Chain Opportunities Conference back to in-person – giving opportunities for more connections! Join us for these presentations and networking round tables that will help companies develop new knowledge, new contracts, and most importantly, new business.

- >> Learn Supply Chain Best Practices
- >> Meet Northwest Primes and Tier 1 Suppliers
- >> Establish New Relationships with Northwest Manufacturers
- >> Increase Local Sourcing and Develop Strategic Partnerships
- >> Discover Resources to Increase Efficiency and Grow Your Business

**Thank You To Our Sponsors** 







## Sponsor a Display Table & Maximize Your Time & Exposure!

#### **REGISTER NOW!**



EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | 9:00 AM - 10:30 AM (PST) | Online

Join PNDC for this discussion on ideas and insights to recruit and retain your best employees. The program will include several short presentations and open discussion on this important topic.

### **Topics will include:**

- Looking at Recruiting Differently
- Hiring Our Heroes, Transitioning Military Personnel
- What's Next? Building Skills for Better Secession Planning

**REGISTER NOW!** 

# **MEMBER NEWS**



#### **HAPPY THANKSGIVING!**

All of us here at PNDC hope you have an amazing Thanksgiving this Thursday. PNDC staff be busy visiting friends and family this Thursday and Friday, so our offices will be closed. We'll address your emails and calls next Monday once we've return from some well deserved R&R.



**INTRODUCING OUR OCTOBER 2021 NEW MEMBERS** 

**Aero Precision** 

#### **Chinook Enterprises**

**Glenair NW Quartic** 

**Northwest Tech Bridge** 

**Peak IT Security & Solutions** 

**Tool Gauge** 

#### **VIGOR SUPPLY CHAIN OPPORTUNITY**



PNDC is helping Vigor scout for suppliers for the Washington State Hybrid Electric Ferries. Vigor is particularly interested in connecting with Washington State headquartered Small Business Enterprises (SBE) or Disadvantaged Business Enterprises (DBE).

MORE INFORMATION AT: https://vigor.net/wsf-hybrid-electric-olympic-class-ferries-sbe-opportunities

#### PNDC HAS FLEXIBLE GRANT FUNDING TO HELP OREGON BUSINESSES GROW DEFENSE SALES

Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

### Contact Kate Kanapeaux kate@pndc.us | 888.701.7632

#### THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

#### Cushman & Wakefield

Cushman & Wakefield is a leading real estate firm providing brokerage, consultancy, and leasing services combined with property and facilities management. Their core duties include tenant representative leasing, asset services, capital markets, occupier services, investment and asset management, project and development services, and valuation and advisory.





#### SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:







Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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