

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

LAST DAY TO REGISTER! Navigating Federal Government Contracts | October 27 & 28 | Online

PNDC Annual Dinner & Celebration | November 10 | Portland, OR

CYBERSECURITY FORUM | November 18 | Online

SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | Kent, WA

Having trouble with any of these links? You can see all of our events at: <https://www.pndc.us/calendar-of-events>



TOMORROW! NAVIGATING FEDERAL GOVERNMENT CONTRACTS NORTHWEST | October 27 & 28 | 8:30 AM - 11:45 AM (PST) | Online

This fifth annual seminar, co-hosted by PNDC, AGC of WA, Washington PTAC, and Oles Morrison Rinker & Baker LLP, is designed to help navigate the rough seas of doing business with the federal government in the "new normal."

Presentations Includes:

- President Biden's New Directions for Government Contracting
- Working with Other Companies as a Government Contractor Small Business
- Bid Protests
- Everything You Wanted to Know about REAs and Claims, but Were Afraid to Ask
- Cybersecurity & Federal Government
- The Future of Federal Construction with COVID-19 Regulation

VIEW FULL AGENDA HERE

REGISTER NOW!



PNDC ANNUAL DINNER | November 10 | 5:00 PM - 9:00 PM (PST) | Hyatt Regency Oregon Convention Center | Portland

Join hundreds of our region's top executives for the Pacific Northwest defense and security industry's premier event of the year, the PNDC Annual Dinner. Guests will enjoy an evening of technology displays and demonstrations, high-caliber speakers, and special awards while networking with elected officials and business leaders.

BECOME A SPONSOR

REGISTER NOW!



All of us at PNDC would like to give a huge thank you to all the members who came out and made our Networking Happy Hour a success. If you weren't able to stop by, don't worry -- we have plenty of great networking opportunities coming up in 2022. For those who did attend, check out our LinkedIn to see any photos you may be featured in!

[LinkedIn](#)

MEMBER NEWS

INLAND NORTHWEST AEROSPACE CONSORTIUM (INWAC) INVITES YOU TO:

CMMC EXECUTIVE BRIEFING & ROUNDTABLE | October 28 | 11:30 AM - 1:00 PM (PST) | CentralPlace
Regional Event Center | Spokane Valley

MORE INFORMATION AT: <https://www.eventbrite.com/e/168490259903>



EXECUTECH INVITES YOU TO:

**HOW THE KINGS DO CYBER: PANEL DISCUSSION ON CYBER SECURITY BEST PRACTICE |
November 4 | 12:00 PM (PST) | Online**

Executech has partnered with the Sacramento Kings and Acronis to host a live discussion and Q&A on cybersecurity for your business. This exciting webinar will be broadcast live from Golden 1 Center, the King's home arena. Don't miss out on the action -- follow the link below to learn more.

[Webinar Registration - Zoom](#)

VIGOR SUPPLY CHAIN OPPORTUNITY



PNDC is helping Vigor scout for suppliers for the Washington State Hybrid Electric Ferries. Vigor is particularly interested in connecting with Washington State headquartered Small Business Enterprises (SBE) or Disadvantaged Business Enterprises (DBE).

MORE INFORMATION AT: <https://vigor.net/wsf-hybrid-electric-olympic-class-ferries-sbe-opportunities>

PNDC HAS FLEXIBLE GRANT FUNDING TO HELP OREGON BUSINESSES GROW DEFENSE SALES

Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

Contact Kate Kanapeaux kate@pndc.us | 888.701.7632

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

BUTCHALTER ATER WYNNE

Buchalter law firm offers a full range of business law services including: negotiation of international trade transactions, export controls compliance for commercial products under the EAR and military products under the ITAR, import and customs compliance, government contracts, IP protection, corporate reorganizations, and mergers and acquisitions.

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SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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