

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

LAST WEEK TO REGISTER! [PNDC Annual Dinner & Celebration | November 10 | Portland, OR](#)

[CYBERSECURITY FORUM | November 18 | Online](#)

[SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | Kent, WA](#)

[EMPLOYEE RECRUITMENT & RETENTION FORUM | January 6 | Online](#)

[DEFENSE SALES OPPORTUNITIES | January 12 & 13 | Online](#)

Having trouble with any of these links? You can see all of our events at: <https://www.pndc.us/calendar-of-events>

PNDC ANNUAL DINNER



NEXT WEEK! PNDC ANNUAL DINNER | November 10 | 5:00 PM - 9:00 PM (PST) | Hyatt Regency Oregon Convention Center | Portland

Join hundreds of our region's top executives for the Pacific Northwest defense and security industry's premier event of the year, the PNDC Annual Dinner. Guests will enjoy an evening of technology displays and demonstrations, high-caliber speakers including Navy Region Northwest Chief of Staff, Captain Alan Schrader, and special awards while networking with elected officials and business leaders.

BECOME A SPONSOR

REGISTER NOW!

CYBERSECURITY FORUM



CYBERSECURITY FORUM | November 18 | 9:00 AM - 10:30 AM (PST) | Online

The Pacific Northwest has been the site for a pilot program to help manufacturers comply with cybersecurity requirements. Based on feedback from this program, we are launching a monthly check in to provide relevant information... **and lots of time for your questions to be answered by our cybersecurity expert panel.** The content will be targeted to both management

and technical staff working toward cybersecurity compliance with the Department of Defense's Cybersecurity Maturity Model Certification (CMMC) and other cybersecurity efforts.

REGISTER NOW!

MEMBER NEWS



HOW THE KINGS DO CYBER
**LIVE Cyber Discussion
from the Kings Arena**

 


EXECUTECH INVITES YOU TO:

**HOW THE KINGS DO CYBER: PANEL DISCUSSION ON CYBER SECURITY BEST PRACTICE |
November 4 | 12:00 PM (PST) | Online**

Executech has partnered with the Sacramento Kings and Acronis to host a live discussion and Q&A on cybersecurity for your business. This exciting webinar will be broadcast live from Golden 1 Center, the King's home arena. Don't miss out on the action -- follow the link below to learn more.

[Webinar Registration - Zoom](#)

VIGOR SUPPLY CHAIN OPPORTUNITY



PNDC is helping Vigor scout for suppliers for the Washington State Hybrid Electric Ferries. Vigor is particularly interested in connecting with Washington State headquartered Small Business Enterprises (SBE) or Disadvantaged Business Enterprises (DBE).

MORE INFORMATION AT: <https://vigor.net/wsf-hybrid-electric-olympic-class-ferries-sbe-opportunities>

PNDC HAS FLEXIBLE GRANT FUNDING TO HELP OREGON BUSINESSES GROW DEFENSE SALES

Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

Contact Kate Kanapeaux kate@pndc.us | 888.701.7632

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

KIPPSDESANTO & CO

KippsDeSanto is an investment bank focused on delivering exceptional results for leading, growth-oriented aerospace/defense and technology companies. They leverage their creativity and industry experience to provide M&A, private financing, and strategic consulting. Their senior team has advised on over 200 transactions totaling more than \$17 billion in deal value. Capitalizing on real-time industry trends and in-depth technical and strategic analysis, their solutions-driven approach is highly structured and uniquely tailored to each client. They are recognized for their market insight and broad industry relationships. They help market leaders realize their full strategic value.

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SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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