

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

NEXT WEEK! Maritime Defense Conference | October 14 | Port of Bremerton

Cybersecurity Forum | October 19 | Online

Networking Happy Hour | October 19 | Milwaukie, OR

Navigating Federal Government Contracts | October 27 & 28 | Online

PNDC Annual Dinner & Celebration | November 10 | Portland

Having trouble with any of these links? You can see all of our events at: <https://www.pndc.us/calendar-of-events>

PACIFIC NORTHWEST MARITIME
DEFENSE CONFERENCE



NEXT WEEK! MARITIME DEFENSE CONFERENCE | October 14 | 10:00 AM - 2:00 PM (PT) |
Port of Bremerton

The Pacific Northwest Maritime Defense Conference will bring military private sector leaders together to discuss the latest maritime initiatives and procurement opportunities for Northwest businesses. Don't miss this exclusive opportunity to connect with the people you need to meet and learn what you need to know from the people in-the-know.

THIS YEAR'S PROGRAM WILL INCLUDE:

- Casey Madsen, P-8 Production Director & Program Manager, Boeing Defense, Space & Security
- Learn to do Business with the Navy for NW Manufacturers
- Innovation Spotlight featuring PNDC Member Sildrone Inc. and Kongsberg Underwater Technology, LLC
- U.S. Navy Market Overview, presented by Ryan Peoples, Renaissance Strategic Advisors

REGISTER NOW

THANK YOU SPONSORS!



NAVIGATING FEDERAL GOVERNMENT CONTRACTS NORTHWEST | October 27 & 28 | 8:30 AM - 11:45 AM (PT) | Online

This fifth annual seminar, co-hosted by PNDC, AGC of WA, Washington PTAC, and Oles Morrison Rinker & Baker LLP, is designed to help navigate the rough seas of doing business with the federal government in the "new normal."

[VIEW FULL AGENDA HERE](#)

[REGISTER NOW!](#)

MEMBER NEWS

NORTHWEST AEROSPACE NEWS MAGAZINE | OCTOBER EDITION



This month's edition features an article on PNDC and our efforts to expand our reach worldwide. Featuring PNDC Members [DH Sutherland](#) and [Gladiator Technologies](#). The article explores how our members have new opportunities to build customers both domestically and internationally.

[VIEW FULL MAGAZINE HERE](#)

SHOWCASE YOUR TRANSFORMATIONAL TECHNOLOGY

Submit your game changing tech today! Have you developed Transformational Technology that might be of interest to U.S. Special Operations Command (USSOCOM)?

SOFWERX, in concert with U.S. Special Operations Command, will host weekly Tech Tuesday sessions to reveal new, novel, and provocative technologies. Selected capabilities will have the opportunity to virtually present their technology to interested Government partners during a 30-minute discussion.

MORE INFORMATION AT: <https://www.sofwerx.org/techtuesday/>

VIGOR SUPPLY CHAIN OPPORTUNITY

PNDC is helping Vigor scout for suppliers for the Washington State Hybrid Electric Ferries. Vigor is particularly interested in connecting with Washington State headquartered Small Business Enterprises (SBE) or Disadvantaged Business Enterprises (DBE). For more information and a list of products and services needed go to <https://vigor.net/wsf-hybrid-electric-olympic-class-ferries-sbe-opportunities>.

NEED HELP TO OVERCOME BARRIERS TO ENTER OR GROW IN THE DEFENSE OR SECURITY MARKET?

Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

Contact Kate Kanapeaux kate@pndc.us | 888.701.7632

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

Seyfarth Shaw LLP

With more than 900 lawyers across 17 offices, Seyfarth Shaw provides a full service of advisory, litigation and transactional services to our clients. Their government contracts practice is a nationwide leader in advising government contractors coast-to-coast with regulatory compliance issues, transactions, claims, prime-sub disputes & bid protests.



SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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