
UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

PNDC Sustaining Member Event: [Raising Money & Planning for Growth | June 29 | Online](#)

[Coffee & Conversation | June 30 | Online](#)

In-Person: [PNDC Networking Happy Hour | July 15 | Seattle, WA](#)

[Cybersecurity Forum | July 15 | Online](#)

[Northwest Defense Innovation Outreach Seminar & Pitch Day | July 26 | Online](#)

In-Person: [Summer Bash | August 5 | Portland, OR](#)

ANNOUNCING THE RETURN TO IN-PERSON NETWORKING

C NETWORKING HAPPY HOUR | July 14 | 4:00 PM - 6:00 PM (PT) | Seattle

[REGISTER NOW!](#)

PNDC SUMMER BASH | August 5 | 4:00 PM - 7:00 PM (PT) | Portland, OR

[REGISTER NOW!](#)

COFFEE & CONVERSATION | 10:00 AM - 11:30 AM | June 30 | Online



Don't miss our popular online Networking Program that includes updates, innovations, leading voices and ample time to connect and mingle! We are pleased to welcome our co-host, PNDC Sustaining Member, Cushman & Wakefield.

[REGISTER NOW!](#)

PNDC CYBERSECURITY FORUM | July 15 | 9:00 AM - 10:30 AM (PT) | Online

The Pacific Northwest has been the site for a pilot program to help manufacturers comply with cybersecurity requirements. Based on feedback from this program, we are launching a monthly check in to provide relevant information... and lots of time for your questions to be answered by our cybersecurity expert panel. The content will be targeted to both management and technical staff working toward cybersecurity compliance with the Department of Defense's Cybersecurity Maturity Model Certification (CMMC) and other cybersecurity efforts.

[REGISTER NOW!](#)

NORTHWEST DEFENSE INNOVATION OUTREACH SEMINAR & PITCH DAY | July 26 | 9:00 AM - 12:00 PM (PT) | Online

High-level representatives from innovative military procurement and investment agencies are scouting the Pacific Northwest for new technologies, innovative products, unique services, and new processes - whether available now or in any stage of development. The goal of this program is to connect innovative Pacific Northwest companies with opportunities to support the important missions of the U.S. Department of Defense, U.S. Department of Homeland Security and other Federal agencies through procurement, technical assistance, and innovative funding programs.

OUTREACH SEMINAR: The Outreach Seminar is open to any business representative and will inform attendees about opportunities to support defense agencies, direct sales and research & development programs.

PITCH PRESENTATION SUBMISSION: The Pitch Presentations are open to Pacific Northwest Defense Coalition (PNDC) members. This is a very valuable opportunity to present your innovation to this panel. All members are welcome to submit new technologies, innovative products, unique services, and new processes - whether available now or in any stage of development.

REGISTER & APPLY NOW!

PNDC SUSTAINING MEMBER EVENT:

RAISING MONEY & PLANNING FOR GROWTH | June 29 | 2:00 PM - 3:00 PM (PT) | Online

Buchalter
ATERWYNNE

Join PNDC Members from Buchalter for an interactive discussion on contractual and legal considerations for investment.

TOPICS WILL INCLUDE:

- Restructuring companies to accept investment;
- Investment process and instruments;
- Tips to avoid pitfalls in arranging funding, such as due diligence audits, dealing with angels and VCs etc.;
- As well as specific funding considerations and options for those in the defense industry, such as Small Business Innovation Research (SBIR) grants, Cooperative Research and Development Agreements (CRADAs), and U.S. Government data rights

REGISTER NOW!

MEMBER NEWS

AUSA ANNUAL MEETING | October 11 - 13, 2021 | Washington D.C.

The Association of the United States Army's Annual Meeting is the largest land power exposition and professional development forum in North America.

PNDC is arranging a shared booth for member businesses - giving a limited number of companies a low cost opportunity to expand outreach and build connections with military and security buyers from across the globe. Contact membership@pndc.us for more details.

PNDC MEMBERS-ONLY LINKEDIN GROUP - JOIN NOW!



The PNDC Team has created a private members-only group after meeting with and receiving feedback from our Sustaining Members, Board Members and Membership & Marketing Committee. Thank YOU for your input and expertise to help us better our community. If you have not yet received an invite, please send a message to Membership@pndc.us and we will get them added. Once you receive the invite, make sure to turn on the group notifications so you will be able to get the most out of it and interact with other PNDC Members.



AEROSPACE VENDORS FEATURED LISTINGS

Northwest Aerospace Magazine invites you to check out a new way to list your company's services, capabilities, and offerings with Aerospace Vendors.

Aerospace Vendors is a better link to put in the chat box of a Zoom call or on LinkedIn - all the information in one place

View an example listing: https://www.aerospacevendors.com/vendors/GrovTec_Machining. Learn how to obtain your Aerospace Vendors featured listing and why it is important by visiting us at www.aerospacevendors.com

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

KippsDeSanto & Co.

KippsDeSanto is an investment bank focused on delivering exceptional results for leading, growth-oriented aerospace/defense and technology companies. They leverage their creativity and industry experience to provide M&A, private financing, and strategic consulting. Their senior team has advised on over 200 transactions totaling more than \$17 billion in deal value. Capitalizing on real-time industry trends and in-depth technical and strategic analysis, their solutions-driven approach is highly structured and uniquely tailored to each client. They are recognized for their market insight and broad industry relationships. They help market leaders realize their full strategic value.

Thank you to PNDC's Sustaining Members and Supporters who provide expertise, support and leadership within our community!



SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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