

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

[EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | Online](#)

[PIVOT TO DEFENSE: LEVERAGING DEFENSE MARKETS | January 12 & 13 | Online](#)

[PNDC COFFEE & CONVERSATION | January 27 | Online](#)

[SUPPLY CHAIN OPPORTUNITIES CONFERENCE | February 2 | Puget Sound](#)

ouble with any of these links? You can see all of our events at: <https://www.pndc.us/calendar->



PIVOT TO DEFENSE:
Leveraging Defense Markets

PIVOT TO DEFENSE: LEVERAGING DEFENSE MARKETS | January 12 & 13 | 9:00 AM - 12:00 PM (PST) | Online

The Pacific Northwest Defense Coalition (PNDC) is starting the new year off with two days of programs designed to help you grow sales to defense and security agencies and prime contractors. Whether you are an innovative direct supplier, a manufacturer looking to enter the supply chain, or looking at opportunities to export... There is a session for you.

Thank You Speakers & Sponsors!



[REGISTER NOW!](#)



EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | 9:00 AM - 10:30 AM (PST) | Online

Join PNDC for this discussion on ideas and insights to recruit and retain your best employees. The program will include several short presentations and open discussion on this important topic.

Topics will include:

- Looking at Recruiting Differently
- Hiring Our Heroes, Transitioning Military Personnel
- What's Next? Building Skills for Better Secession Planning

REGISTER NOW!

MEMBER NEWS



EXECUTIVE DIRECTOR
Walter "Bud" Blake

PNDC'S NEW EXECUTIVE DIRECTOR

It is our great pleasure to let you know that Walter (Bud) Blake has accepted the position as PNDC's Executive Director. Bud joins us with a wealth of experience including over 20 years as a Strategist and Intelligence Officer in the U.S. Army, Commissioner for Thurston County - Washington, and executive leadership positions at several healthcare organizations. He holds both a Master of Science in Human Resources Development and Master of Arts in Organizational Leadership. Bud will start with PNDC on January 31, 2022. Please help us welcome Bud to the PNDC community!

NEW MEMBERS

INTRODUCING OUR NOVEMBER & DECEMBER 2021 NEW MEMBERS:

Corsair Technical Services

Aerovel Corporation

Ameristar Solar

CTCI, Inc

Industrial Solutions Global

KASKA Consulting, LLC

National Precision Bearing

Tactical Ordnance

The Provenance Chain Network

PNDC HAS FLEXIBLE GRANT FUNDING TO HELP OREGON BUSINESSES GROW DEFENSE SALES

Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

Contact Kate Kanapeaux kate@pndc.us | 888.701.7632

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

Lucosky Brookman

Lucosky Brookman is a corporate finance and securities law firm with offices in New York and New Jersey, representing both domestic and international clients in sophisticated corporate and securities transactions, mergers and acquisitions, secured and unsecured lending transactions, PIPEs, commercial and securities litigation, insurance coverage and defense, real estate, and general corporate matters.



SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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