

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | Online

SAVE THE DATE: LEVERAGING DEFENSE MARKETS | January 12 & 13 | Online

PNDC COFFEE & CONVERSATION | January 27 | Online

ouble with any of these links? You can see all of our events at: <https://www.pndc.us/calendar->



EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | 9:00 AM - 10:30 AM (PST) | Online

Join PNDC for this discussion on ideas and insights to recruit and retain your best employees. The program will include several short presentations and open discussion on this important topic.

Topics will include:

- Looking at Recruiting Differently
- Hiring Our Heroes, Transitioning Military Personnel
- What's Next? Building Skills for Better Secession Planning

REGISTER NOW!

MEMBER NEWS



Thank you to all our speakers and attendees for such an amazing Supply Chain Opportunities Conference last week! It was wonderful having everyone back together for PNDC's most popular event filled with unique opportunities to meet and learn from key decision makers and other suppliers within a groundbreaking field.

Special Thanks to Our Speakers:

Jaron Lindbom, Supply Chain Manager, Blue Origin
Matt Gebert, Lead Program Manager, Xplore, Inc.
Caroline Turner, Procurement & Inventory Manager, Spaceflight Inc.
Stan Shull, Managing Director at Alliance Velocity
Trevor Bennett, CO-Founder, Starfish Space

THANK YOU SPONSORS!



DEPARTMENT OF DEFENSE SMALL BUSINESS INNOVATIVE RESEARCH (SBIR) | December 16 | 9:00 AM – 10:30 AM (PST) | Online

A review of the Department of Defense (DoD) Small Business Innovative Research (SBIR) program, with a focus on the Navy opportunities. Join us and learn about the Small Business Innovation Research (SBIR) Broad Agency Announcements (BAAs) that contain a series of topics that describe the areas of interest and needs of DoD.

Speakers:

Kate Hoy, Washington Procurement Technical Assistance Center (PTAC)

Brian Shipley, Navy

Jimmy Colraine, AFWERX

REGISTER NOW!

THIS WEEK! TEC-21-03 Technology Project Call are due this Friday, December 17.

This Technology Project Call is based on several specific priorities provided by the Department of the Air Force (DAF) in manufacturing and sustainment and features two Special Topic Areas: (1) Augmented Reality for Manufacturing & Sustainment and (2) Depot Factory AI Robotics (Depot-FAIR).

More information at: [Active Project Calls - Advanced Robotics for Manufacturing \(arminstitute.org\)](https://arminstitute.org)

PNDC HAS FLEXIBLE GRANT FUNDING TO HELP OREGON BUSINESSES GROW DEFENSE SALES

Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

Contact Kate Kanapeaux kate@pndc.us | 888.701.7632

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

Brownrigg Insurance

Brownrigg Insurance understands that manufacturing in defense has specialized risks and compliance requirements. Their goal is to help you mitigate risk and maintain supplier compliance, so you can focus on winning contracts and strengthening the Pacific Northwest. Liability, Property, Product Recall, Export-Import, Trade Credit, Cyber, BI&EE, Foreign Liability, Ocean Cargo.





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SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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