

# UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

**REGISTER NOW FOR THESE EVENTS!**

**THIS WEEK! SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | Kent, WA**

**EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | Online**

**SAVE THE DATE: LEVERAGING DEFENSE MARKETS | January 12 & 13 | Online**

**PNDC COFFEE & CONVERSATION | January 27 | Online**

ouble with any of these links? You can see all of our events at: <https://www.pndc.us/calendar->

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# SUPPLY CHAIN OPPORTUNITIES CONFERENCE

**THIS WEEK!** SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | 9:30 AM - 1:30 PM (PST) |  
ShoWare Center | Kent, WA

LEARN TO DO BUSINESS WITH:



We are excited to announce our speakers for the Supply Chain Opportunities Conference! Join us for these presentations and networking round tables that will help companies develop new knowledge, new contracts, and most importantly, new business.

**Speakers:**

- >> **Jaron Lindbom**, Supply Chain Manager, Blue Origin
- >> **Matt Gebert**, Lead Program Manager, Xplore, Inc.
- >> **Caroline Turner**, Procurement & Inventory Manager, Spaceflight Inc.
- >> **Stan Shull**, Managing Director at Alliance Velocity
- >> **Trevor Bennett**, CO-Founder, Starfish Space

THANK YOU TO OUR SPONSORS



**Sponsor a Display Table & Maximize Your Time & Exposure!**

**REGISTER NOW!**

Contact Karlee Keith | [Karlee@pndc.us](mailto:Karlee@pndc.us) | 360.789.6263



**EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | 9:00 AM - 10:30 AM (PST) | Online**

Join PNDC for this discussion on ideas and insights to recruit and retain your best employees. The program will include several short presentations and open discussion on this important topic.

**Topics will include:**

- Looking at Recruiting Differently
- Hiring Our Heroes, Transitioning Military Personnel
- What's Next? Building Skills for Better Secession Planning

**REGISTER NOW!**

## MEMBER NEWS



DEPARTMENT OF DEFENSE SMALL BUSINESS INNOVATIVE RESEARCH (SBIR) | December 16 | 9:00 AM – 10:30 AM (PST) | Online

A review of the Department of Defense (DoD) Small Business Innovative Research (SBIR) program, with a focus on the Navy opportunities.

**REGISTER NOW!**

### PNDC HAS FLEXIBLE GRANT FUNDING TO HELP OREGON BUSINESSES GROW DEFENSE SALES

**Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.**

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

Contact Kate Kanapeaux [kate@pndc.us](mailto:kate@pndc.us) | 888.701.7632

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THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

**Oles Morrison Rinker & Baker LLP**

Oles Morrison Rinker & Baker is one of the West Coast's most experienced and trusted law firms. They have been providing legal counsel to companies in all phases of construction and government contracting. They work with a variety of government contractors including: construction, base operations, defense, maritime, engineering, aerospace, information technology, energy and communications.



[SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!](#)

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The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news. Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | [www.pndc.us](http://www.pndc.us)

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