

UP NEXT: A LOOK AT UPCOMING PNDC EVENTS



INTELLIGENCE. ACCESS. SUPPORT.

REGISTER NOW FOR THESE EVENTS!

LAST CHANCE TO REGISTER! [CYBERSECURITY FORUM | November 18 | Online](#)

[SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | Kent, WA](#)

[EMPLOYEE RECRUITMENT & RETENTION FORUM | January 7 | Online](#)

[DEFENSE SALES OPPORTUNITIES | January 12 & 13 | Online](#)

Having trouble with any of these links? You can see all of our events
at: <https://www.pndc.us/calendar-of-events>



SUPPLY CHAIN OPPORTUNITIES CONFERENCE

SUPPLY CHAIN OPPORTUNITIES CONFERENCE | December 9 | 9:30 AM -
1:30 PM (PST) | ShoWare Center | Kent, WA

We are excited to bring our popular Supply Chain Opportunities Conference back to in-person – giving opportunities for more connections! Join us for these presentations and networking round tables that will help companies develop new knowledge, new contacts, and most importantly, new business.

LEARN TO DO BUSINESS WITH:



And More!

REGISTER NOW!

CYBERSECURITY FORUM



CYBERSECURITY FORUM | November 18 | 9:00 AM - 10:30 AM (PST) | Online

The Pacific Northwest has been the site for a pilot program to help manufacturers comply with cybersecurity requirements. Based on feedback from this program, we are launching a monthly check in to provide relevant information... **and lots of time for your questions to be answered by our cybersecurity expert panel.** The content will be targeted to both management and technical staff working toward cybersecurity compliance with the Department of Defense's Cybersecurity Maturity Model Certification (CMMC) and other cybersecurity efforts.

[REGISTER NOW!](#)

MEMBER NEWS



THANK YOU FOR COMING

THANK YOU FOR COMING TO OUR ANNUAL DINNER

This year's Annual Dinner was a massive success and we would like to thank you all for joining us. For those of you unable to attend, it was a fabulous evening where we were able to highlight past successes and set our eyes forward to future innovations and growth. We'd like to take a moment to once again thank our sponsors and recognize this year's award winners.

If you would like to view or download any of the photos taken throughout the night, please follow the proceeding link.

[Photos](#)

SPONSORS



AWARD RECIPIENTS

Congratulations to the 2021 PNDC Award Winner

Les De Asis Leadership Award: Lynn Pastorius, Director Business Development, Cascade Engineering Technologies

Sustaining Member of the Year: CORTAC Group, Jerry Leishman, National Practice Director

New Member of the Year: Aaron Theisen, Owner/Managing Member, TNT Aerospace

Partner of the Year: Business Oregon, Alexa Byers & Jeff Stell

NEW MEMBERS



INTRODUCING OUR SEPTEMBER 2021 NEW MEMBERS

Stratotech

Exception CNC

Element

VIGOR SUPPLY CHAIN OPPORTUNITY



PNDC is helping Vigor scout for suppliers for the Washington State Hybrid Electric Ferries. Vigor is particularly interested in connecting with Washington State headquartered Small Business Enterprises (SBE) or Disadvantaged Business Enterprises (DBE).

MORE INFORMATION AT: <https://vigor.net/wsf-hybrid-electric-olympic-class-ferries-sbe-opportunities>

PNDC HAS FLEXIBLE GRANT FUNDING TO HELP OREGON BUSINESSES
GROW DEFENSE SALES

Announcing a 12-month initiative funded by the U.S. Economic Development Administration, in partnership with Business Oregon and Pacific Northwest Defense

Coalition (PNDC), to develop new markets and sales channels for Oregon manufacturers to offset the impacts of COVID-19 and grow Oregon businesses.

Each participant should expect over \$10,000 in value of services through group training, subscriptions, and one-on-one support. Programs will be responsive to your needs and can include:

- Help Identifying new supply chain markets to grow sales
- Introductions to innovative defense procurement programs
- Support for proposal writing
- Connections with National Labs for trials or testing
- Assistance with compliance requirements such as Cybersecurity or AS9100
- Bid match services

Contact Kate Kanapeaux kate@pndc.us | 888.701.7632

THIS WEEK'S SUSTAINING MEMBER SPOTLIGHT:

Banner Bank

At Banner Bank, they're honored to support your success. For more than 130 years, we've been helping people and businesses pursue their financial goals. They believe getting to know you and understanding your situation is key to offering the best solutions to support your success. They're honored to support the PNDC and the many businesses in this important industry.



[SEE ALL SUSTAINING MEMBERS & SUPPORTERS ONLINE!](#)

The Pacific Northwest Defense Coalition (PNDC) - The Business Trade Association for the Pacific Northwest Defense and Security Industry

Keep up to date with all of the latest PNDC events, member updates, and industry news.
Follow us on:



Pacific Northwest Defense Coalition (PNDC) | 888.701.PNDC | www.pndc.us

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