

*U.S. Army Mission and Installation  
Contracting Command*

# Joint Base Lewis McChord



**Mr. Vincent Marsh**  
Director  
Mission & Installation  
Contracting Command –  
Joint Base Lewis-McChord



## Joint Base Lewis-McChord

*"We are a Joint Force Power Projection Platform."*





# A Joint Force Power Projection Platform (P<sup>3</sup>)



## Why JBLM is a P<sup>3</sup>

- West Coast
- Joint Warfighting Commands
- Rebalanced to Pacific threats
- Global Airlift



- Strategic Geographical Proximity to Mobility and Training Assets



### Ground and Sea Transport Assets

- Only PPP with Pacific Emphasis
- Extensive rail network linking JBLM to air and sea ports
- Interstate highway system integrated with the JBLM footprint
- 75 Seaports in total, 11 Deep-draft ports capable of international shipping



### Strategic Air Assets

- McChord Field has 48 permanently assigned C-17 Globemaster III
- Gray Army Airfield on JBLM-Main: Special Air Operations and medium aircraft capability
- Boeing Field and SEATAC International Airport close by



### Training Assets

- Amphibious Operations Training at Solo Point
- 64,000 acres of training land on JBLM
- 32 training areas and 65 small arms ranges
- Brigade and Division-sized maneuver space
- 20 Training Areas, 26 Ranges, and over 327,000 acres of training space at YTC alone
- Intelligence and Battle Command Assets
- 22,000 acre Impact Area at YTC

*JBLM has the ability to house, feed, train, mobilize, and rapidly deploy units*



# Welcome / Introduction



- What vendors need to know to sell to JBLM
- Semi-Annual Acquisition Forecast  
Open House for Small Businesses



**MISSION:** MICC-JBLM/902nd CCBN provides our Joint Base Partners and activities with disciplined and responsive contracting solutions and oversight. On order, provides trained and deployable Contracting Support scalable to the Operating Force needs.

**VISION:** Develop and sustain a highly efficient, effective, agile organization responsible for acquiring, developing, delivering, supporting and sustaining the most capable, affordable systems and services for our Soldiers.

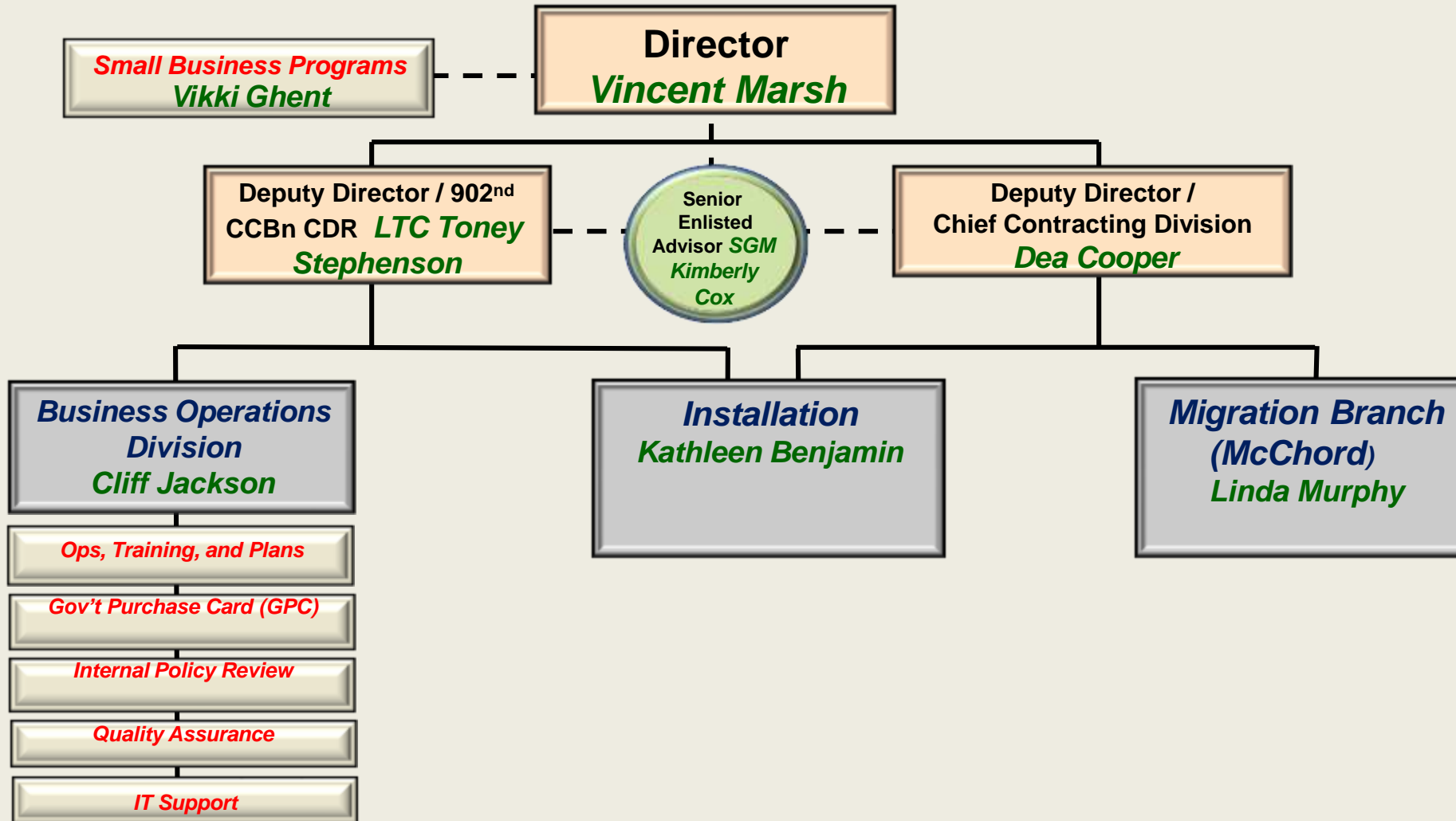


UNCLASSIFIED

# U.S. Army Mission and Installation Contracting Command



## MICC-JBLM Organization Chart





## What you can do...

- Know your business!
  - Focus on contracting opportunities that are in your field
- Understand the requirement
  - Ask Questions
- Document important discussions
- Perform the terms and conditions of the contract.



The following data is provided to assist you in preparing your business plan for the upcoming fiscal years

MICC-JBLM cannot guarantee that it will issue a solicitation for the exact requirement or within the same range of value for the current contract price.





# Forecasted Requirements INSTALLATION



# MAMC Employee Engagement Services



Requirement Description: Provide consultation, coordination, instruction, and training for customized survey development, survey communication strategies, survey disbursement, results collection, analysis, and presentation, remediation planning, follow up, and implementation of linked strategically targeted follow up surveys for employee engagement surveys

Supported Activity: Madigan Army Medical Center (MAMC)

Estimated Start Date: 1 August 2017

Place of Performance: MAMC, Joint Base Lewis-McChord, WA

Type of set-aside / Extent Competed: TBD

**Anticipated NAICS / PSC: 541611/R408**

Current Contract Information: N/A

- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent, [victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-993-4923



# Grounds Maintenance, McChord Field



Requirement Description: Perform grounds maintenance, McChord Field

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 September 2017

Place of Performance: McChord Field, Joint Base Lewis-McChord, Washington

Type of set-aside / Extent Competed: SB Set Aside

**Anticipated NAICS / PSC: 561730/S208**

Current Contract Information: N/A

- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-982-4923



Requirement Description: Provide grounds maintenance and burial services, Fort Stevens Cemetery

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 December 2017

Place of Performance: Warrenton, Oregon

Type of set-aside / Extent Competed: Small Business Set Aside

**Anticipated NAICS / PSC: 561730/S208**

Current Contract Information:

- Contract Number: W911S8-13-D-0003
- Contractor: Friends of Old Fort Stevens
- Total Contract Value: \$80,036.00
- Period of Performance: 01 December 2012 – 30 November 2017
- Type of set-aside / Extent Competed: Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-993-4923





# Kitchen Exhaust Cleaning and Maintenance



Requirement Description: Inspect, clean and maintain kitchen hoods and exhaust systems.

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 December 2017

Place of Performance: Joint Base Lewis-McChord, Madigan Army Medical Center, and Yakima Training Center, Washington

Type of set-aside / Extent Competed: Small Business Set Aside/WOSB

**Anticipated NAICS / PSC: 561790/J073**

## Current Contract Information:

- Contract Number: W911S8-12-D-0014
- Contractor: Grid Hood Cleaning
- Total Contract Value: \$458,080.00
- Period of Performance: 01 December 2012 – 30 November 2017
- Type of set-aside / Extent Competed: Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-982-4923



# Forecasted Requirements MIGRATION



# Job Order Contract



Requirement Description: Construction or repair of facilities or other areas on the installation: This will be awarded by the 418<sup>th</sup> BDE Ft. Hood TX

Supported Activity: Directorate of Public Works

Estimated Start Date: 5 April 2017

Place of Performance: Ft. Irwin, California

Type of set-aside / Extent Competed: 8(a) Competitive

**Anticipated NAICS / PSC: 236220 / C111**

## Current Contract Information:

- Contract Number: W9124B-11-D-0001
- Contractor: IEC All Star
- Total Contract Value: \$100M
- Period of Performance: 18 September 2011 - 17 September 2016
- Type of set-aside / Extent Competed: 8(a)
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-966-3511



# Job Order Contract



Requirement Description: Construction or repair of facilities or other Areas on the installation: This will be awarded by the 418<sup>th</sup> BDE Ft. Hood TX

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 April 2017

Place of Performance: Yuma Proving Grounds, Arizona

Type of set-aside / Extent Competed: Small Business Set-Aside

**Anticipated NAICS / PSC:** 811412 / J072

Prior Contract Information – requirement was under a MATCO:

- Contract Number: W911S8-13-D-0009
- Contractor: 1) Insight Environmental Engr & Constr; 2) Komada LLC; 3) MAC Electric Inc; 4) Souza Constr Inc; 5) Sybrant Constr LLC
- Total Contract Value: \$50M
- Period of Performance: 1 October 2013 – 31 March 2017
- Type of set-aside / Extent Competed: HUBZONE
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-966-3511





# Installation Support Services



Requirement Description: Real property maintenance, repair, remodel, alteration, and minor construction projects

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 June 2017

Place of Performance: Yuma Proving Grounds, Arizona

- Type of set-aside / Extent Competed: Small Business Set Aside

**Anticipated NAICS / PSC:** 561210 / M1AZ

Current Contract Information:

- Contract Number: W9124R-16-C-0001
- Contractor: Facilities Services Management, Inc
- Total Contract Value: \$16.3M
- Period of Performance: 1 August 2016 – 31 July 2017
- Type of set-aside / Extent Competed: 100% Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-966-3511



# Installation Support Services



Requirement Description: Real property maintenance, repair, remodel, alteration, and minor construction projects

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 Oct 2017

Place of Performance: Ft Hood, Texas

Type of set-aside / Extent Competed: Small Business Set-Aside

**Anticipated NAICS / PSC: 561210 / M1AZ**

## Current Contract Information:

- Contract Number: W911RZ-12-D-0013
- Contractor: TSI Corporation
- Total Contract Value: \$ 25.2M (to date)
- Period of Performance: 1 April 2016 - 30 September 2017
- Type of set-aside / 100% Small Business Set-Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-966-3511



# Installation Support Services



Requirement Description: Real property maintenance, repair, remodel, alteration, and minor construction projects

Supported Activity: Directorate of Public Works

Estimated Start Date: 1 November 2017

Place of Performance: Ft Irwin, California

Type of set-aside / Extent Competed: Other Than Small Business

**Anticipated NAICS / PSC: 561210 / M1AZ**

## Current Contract Information:

- Contract Number: W9124R-13-C-0001
- Contractor: High Desert Support Services, LLC
- Total Contract Value: \$141.4M
- Period of Performance: 1 November 2012– 31 Oct 2017
- Type of set-aside / Extent Competed: Other Than Small Business
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-966-3511



# Road Maintenance



Requirement Description: Construction or repair of roads and culverts

Supported Activity: Directorate of Public Works

Estimated Start Date: 3 January 2018

Place of Performance: Fort Riley

Type of set-aside / Extent Competed: Small Business Set Aside

**Anticipated NAICS / PSC: 237310 / Z2LB**

## Current Contract Information:

- Contract Number: W911RX-14-D-0001
- Contractor: Konza Construction Company INC
- Total Contract Value: \$36.5M
- Period of Performance: 1 October 2014 to 20 September 2017
- Type of set-aside / Extent Competed: 100% Small Business Set Aside
- KO Name, Telephone #: as referenced in FEDBIZOPPS Posting
- SBS Name, Telephone #, Email address: Victoria Ghent,  
[victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil), 253-966-3511





# Office of Small Business Programs

Meet with vendors, both small and large for capability briefings and to discuss current and future procurements at JBLM

Assist with Market Research and Acquisition Planning

Recommend Small Business Set Asides to any of the 5 SB programs  
(*SB-SDB-8(a)-SDVOSB-WOSB-HUBZONE*)

Review all actions between \$10K - \$150K that are not procured utilizing Small Business program and all procurements over \$150K



# Small Business Programs

## MICC Overall

Category	FY16 Goals	FY16 Actual	Dollars	Actions
<b>SB</b>	<b>35%</b>	50%	\$25,196,411	714
<b>SDB</b>	<b>14%</b>	26%	\$13,069,889	232
<b>SDVOSB</b>	<b>4%</b>	8%	\$3,890,334	156
<b>WOSB</b>	<b>9%</b>	13%	\$6,355,256	148
<b>HUBZone</b>	<b>1.5%</b>	2%	\$1,023,593	80



# MICC-JBLM

## Point of Contact Information

- ❖ Victoria D. Ghent - 253-966-3511 – [victoria.d.ghent.civ@mail.mil](mailto:victoria.d.ghent.civ@mail.mil)